



Federation of Small Businesses

South East Policy Unit

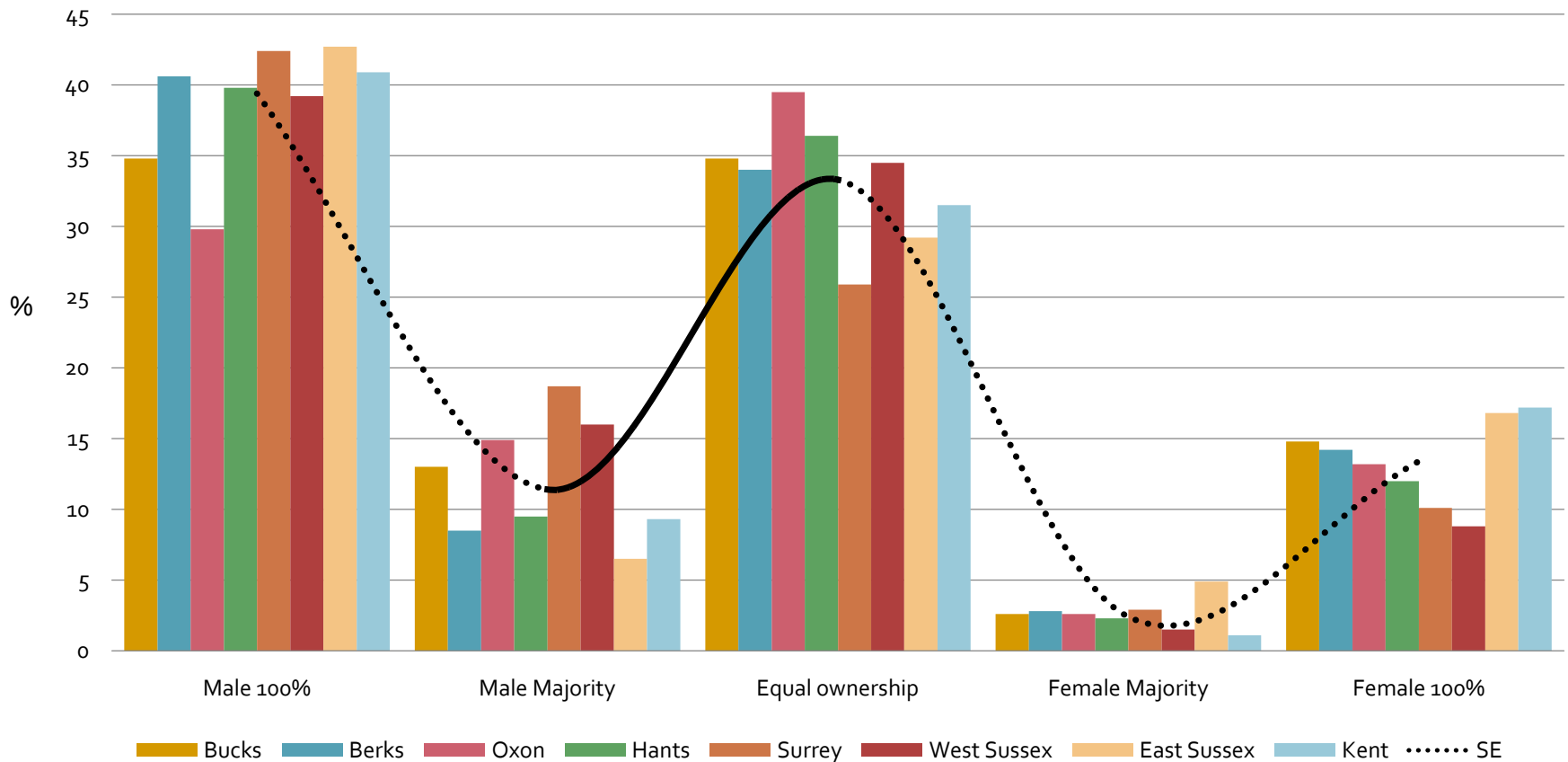
Lifting the Barriers to Growth 2008 South East Findings





Lifting the Barriers to Growth 2008

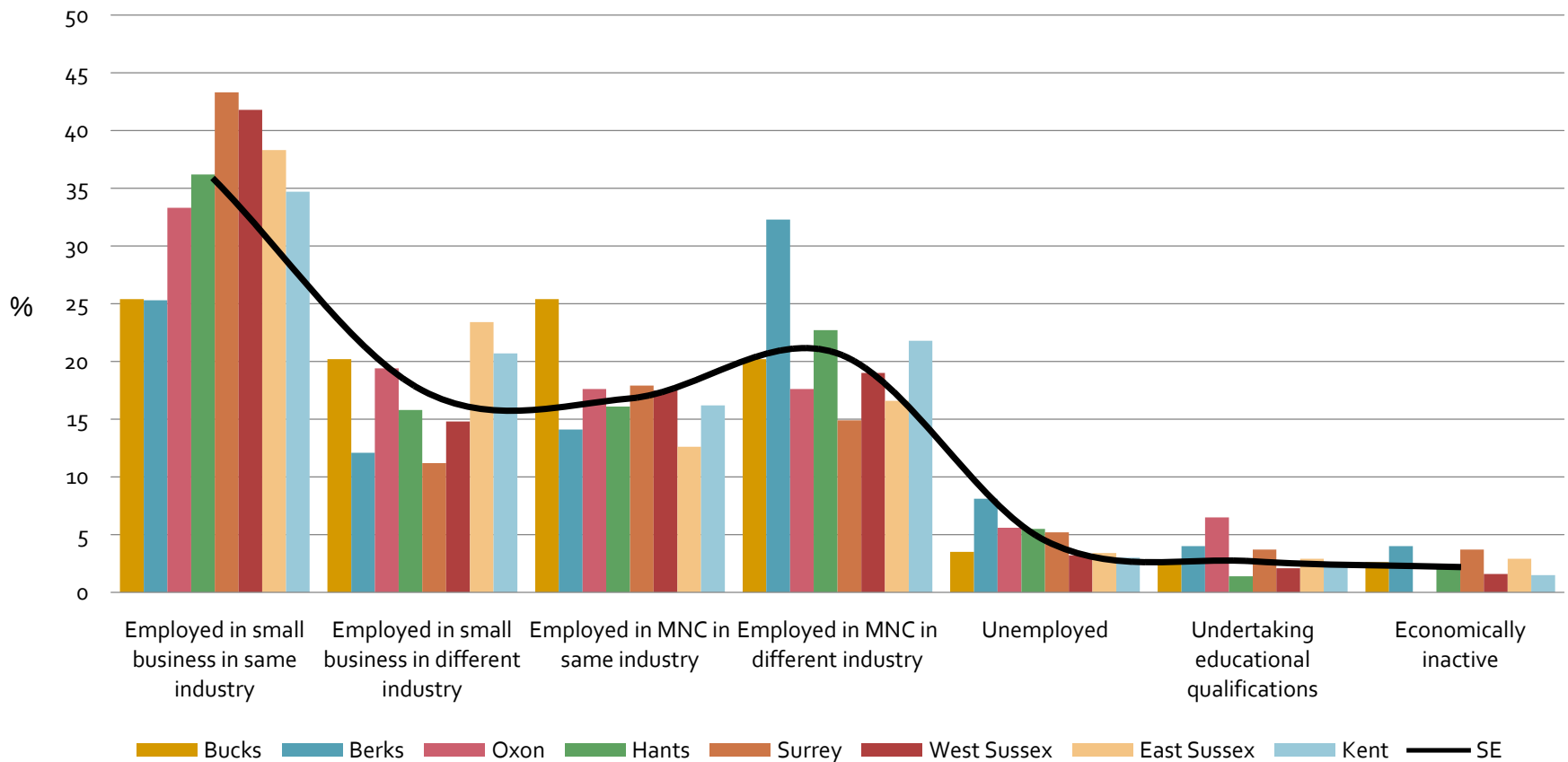
Business Ownership by gender





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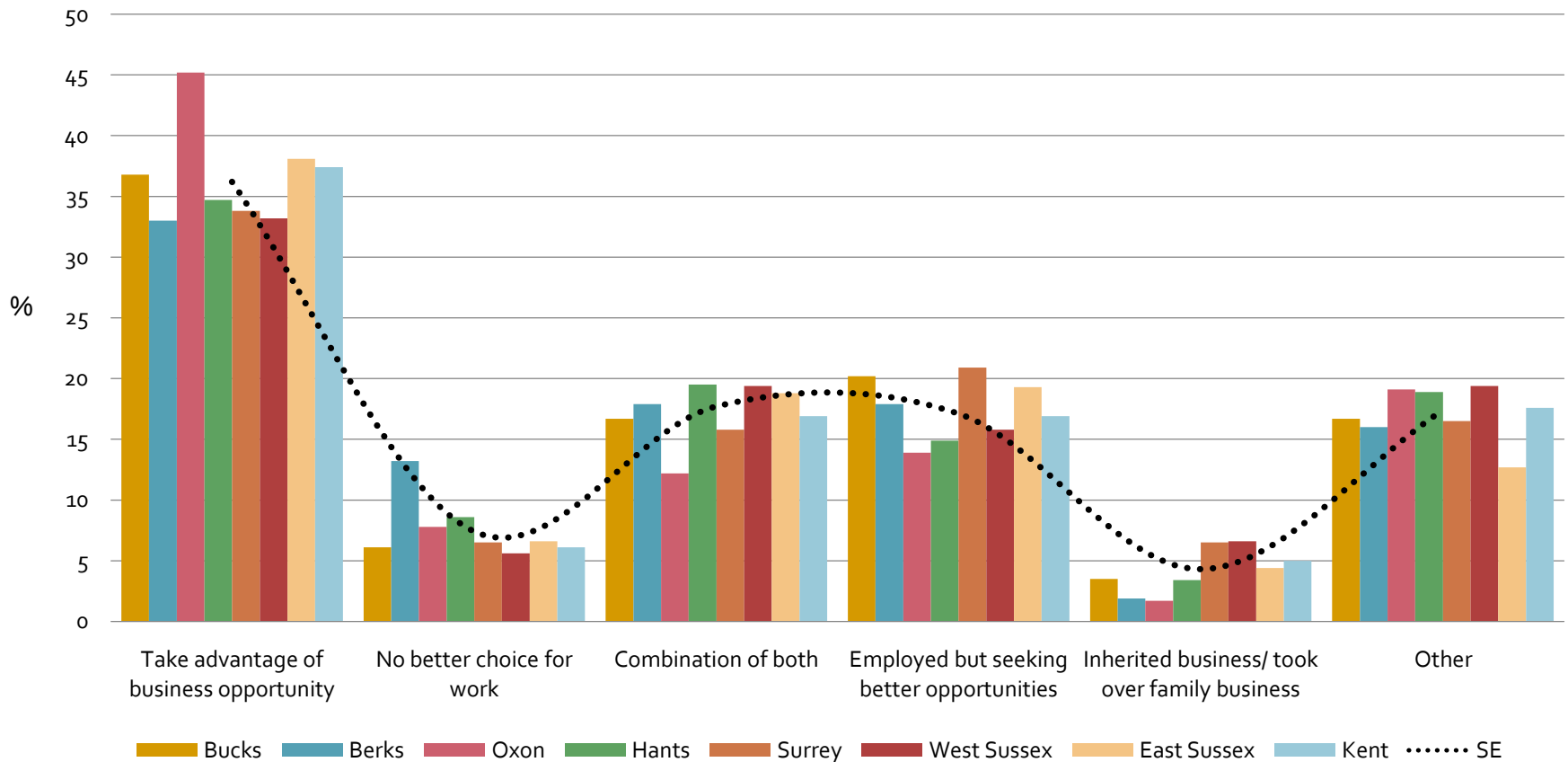
Employment status prior to ownership of current business





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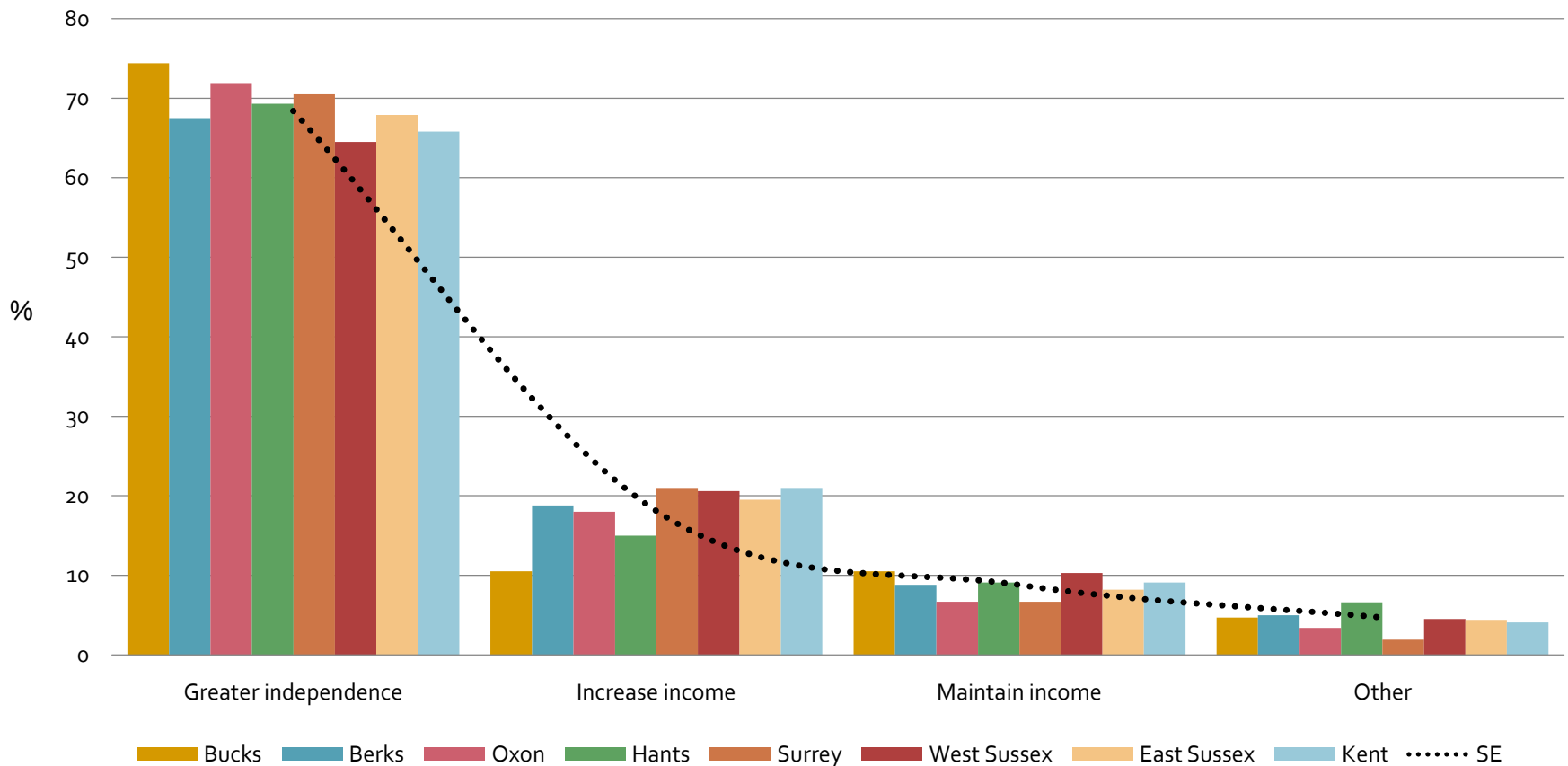
Motivation for starting current business





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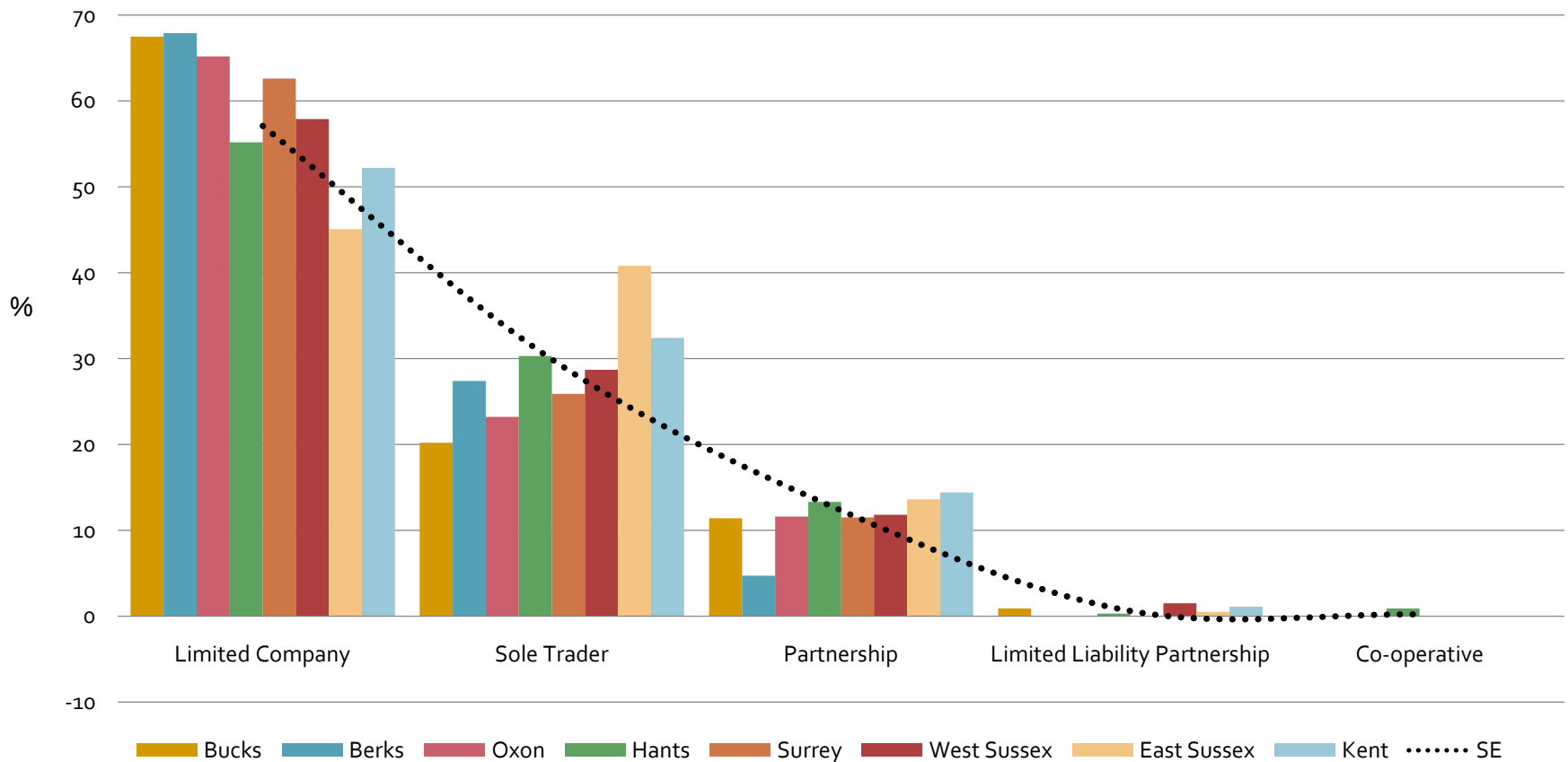
Reasons for pursuing a business opportunity





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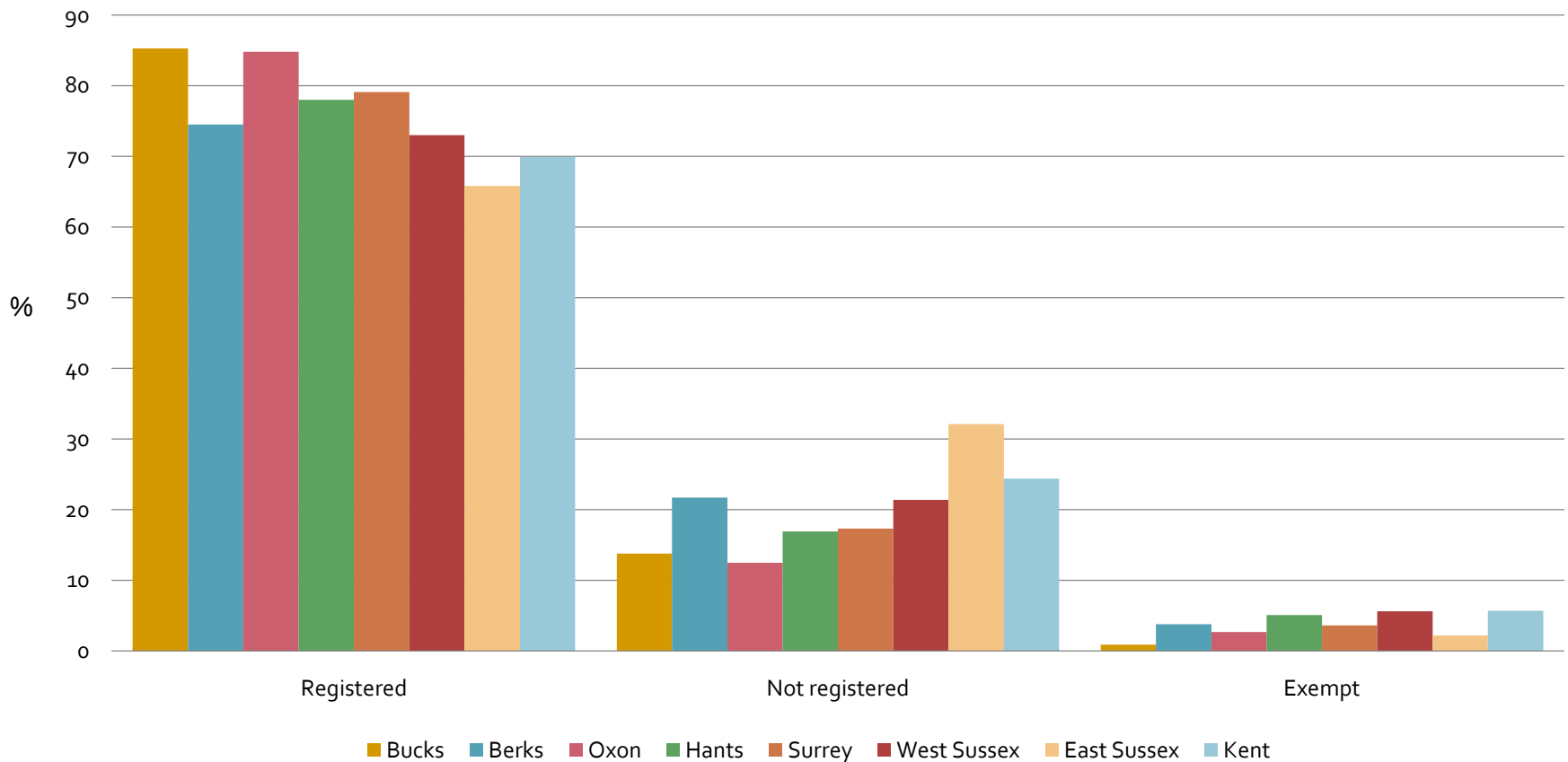
Form of main business





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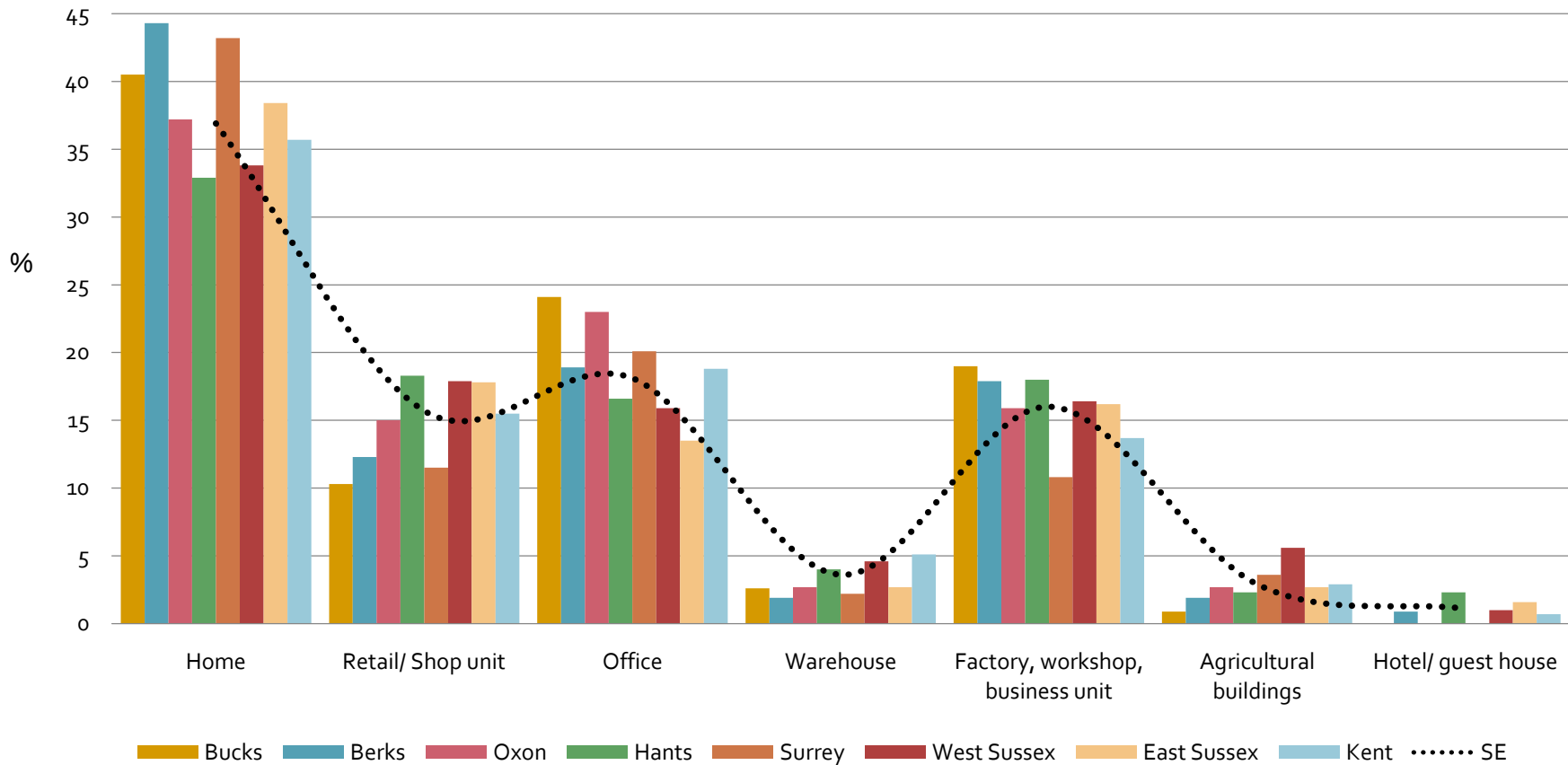
Is the business registered for VAT





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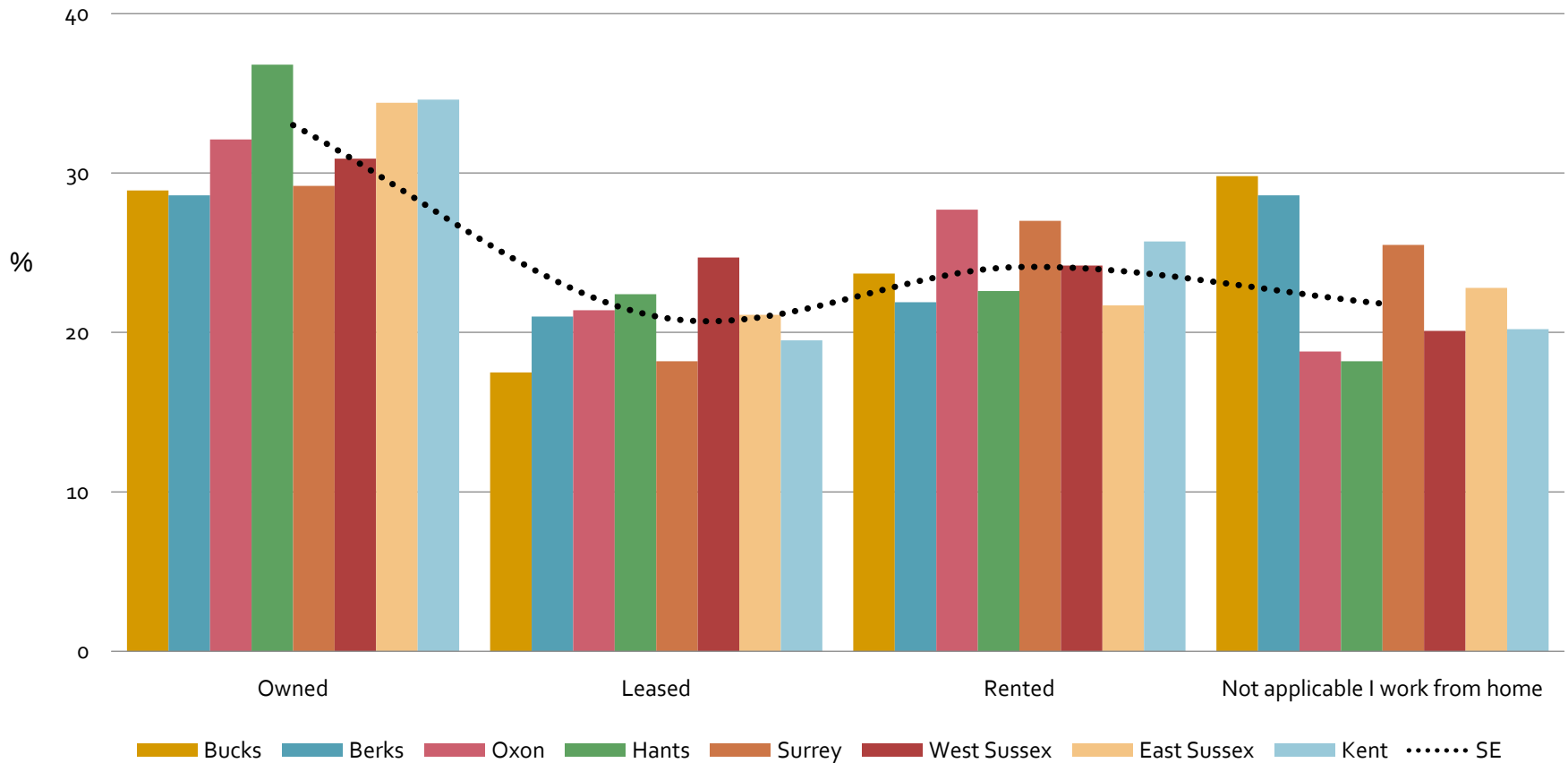
Location of main business





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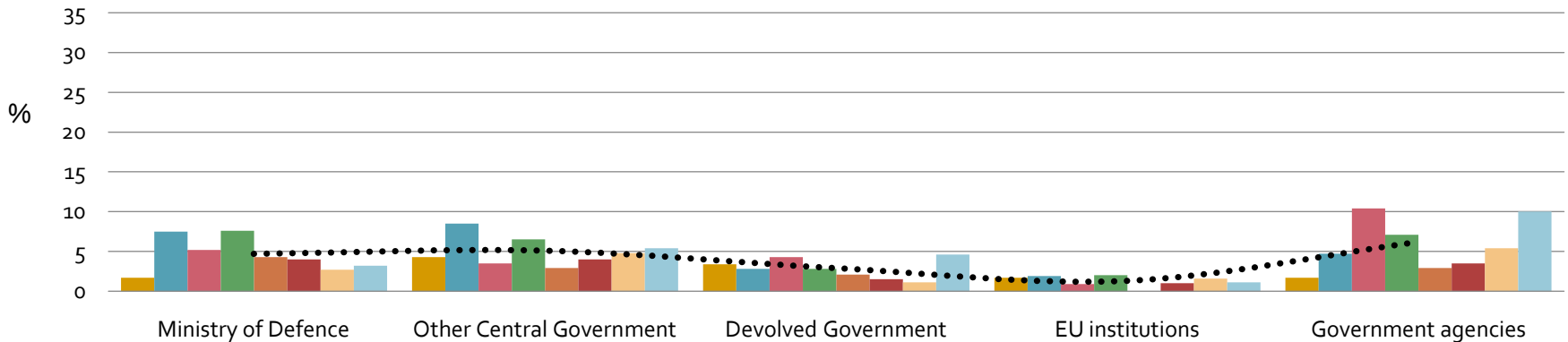
Are your premises owned, leased or rented?



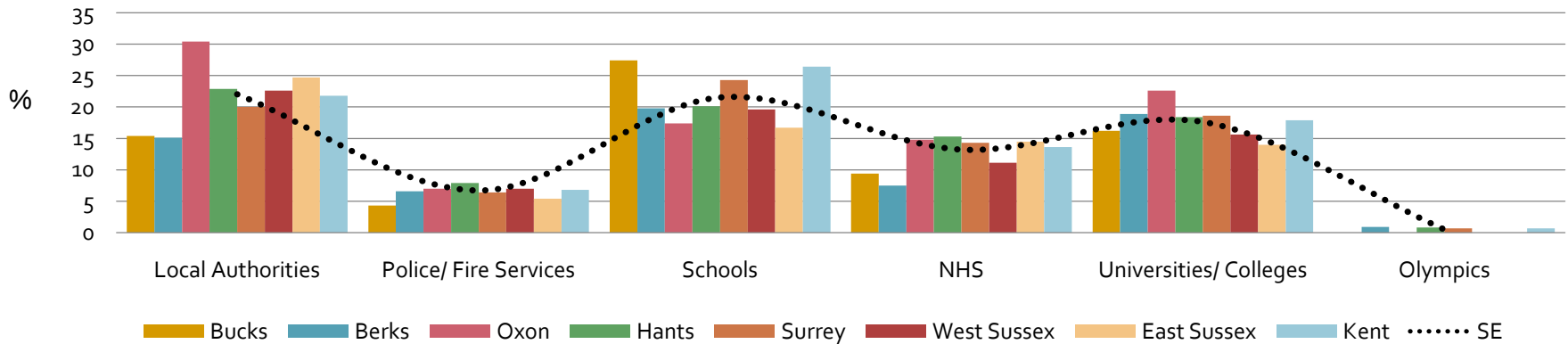


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% of businesses directly supplying public sector bodies



% of businesses directly supplying public sector bodies continued

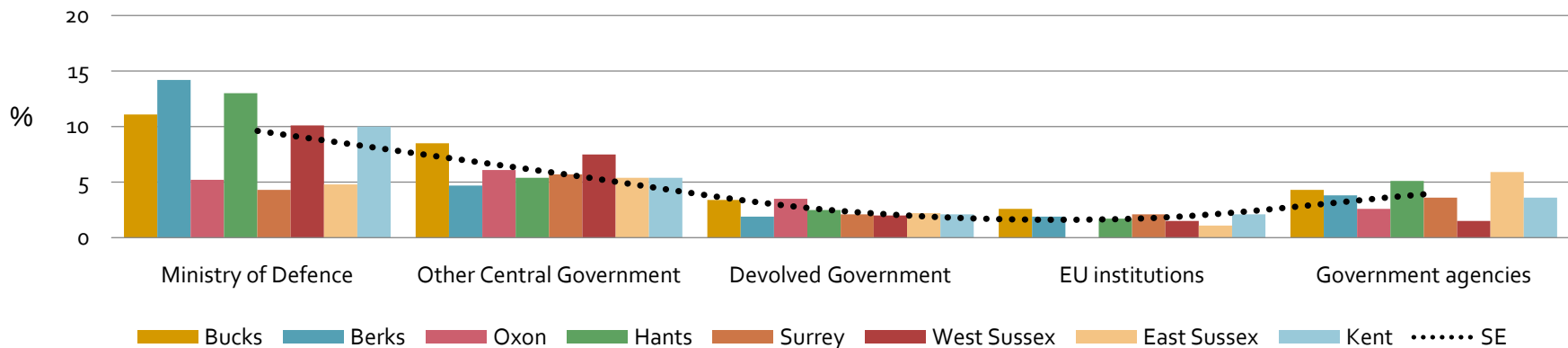


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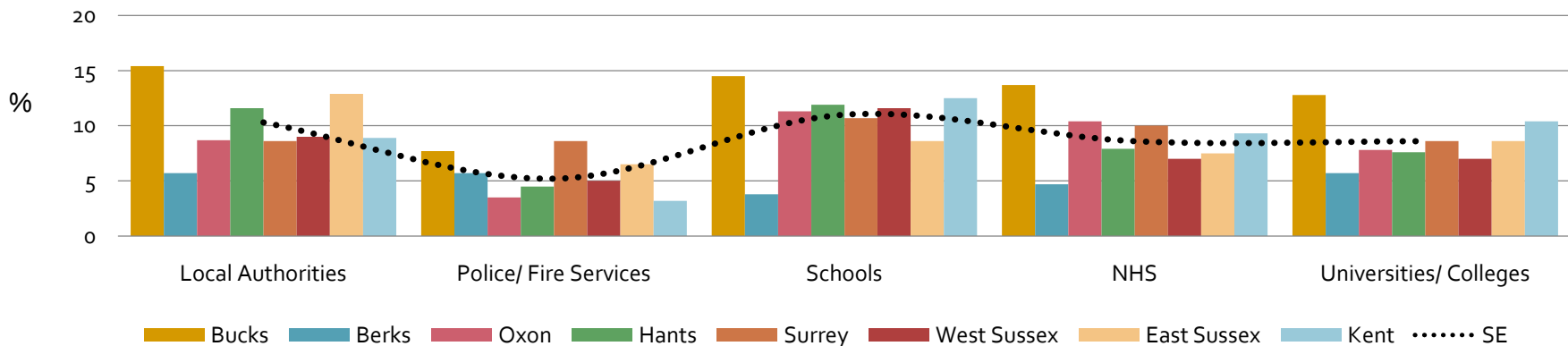


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Percentage indirectly supplying public sector bodies



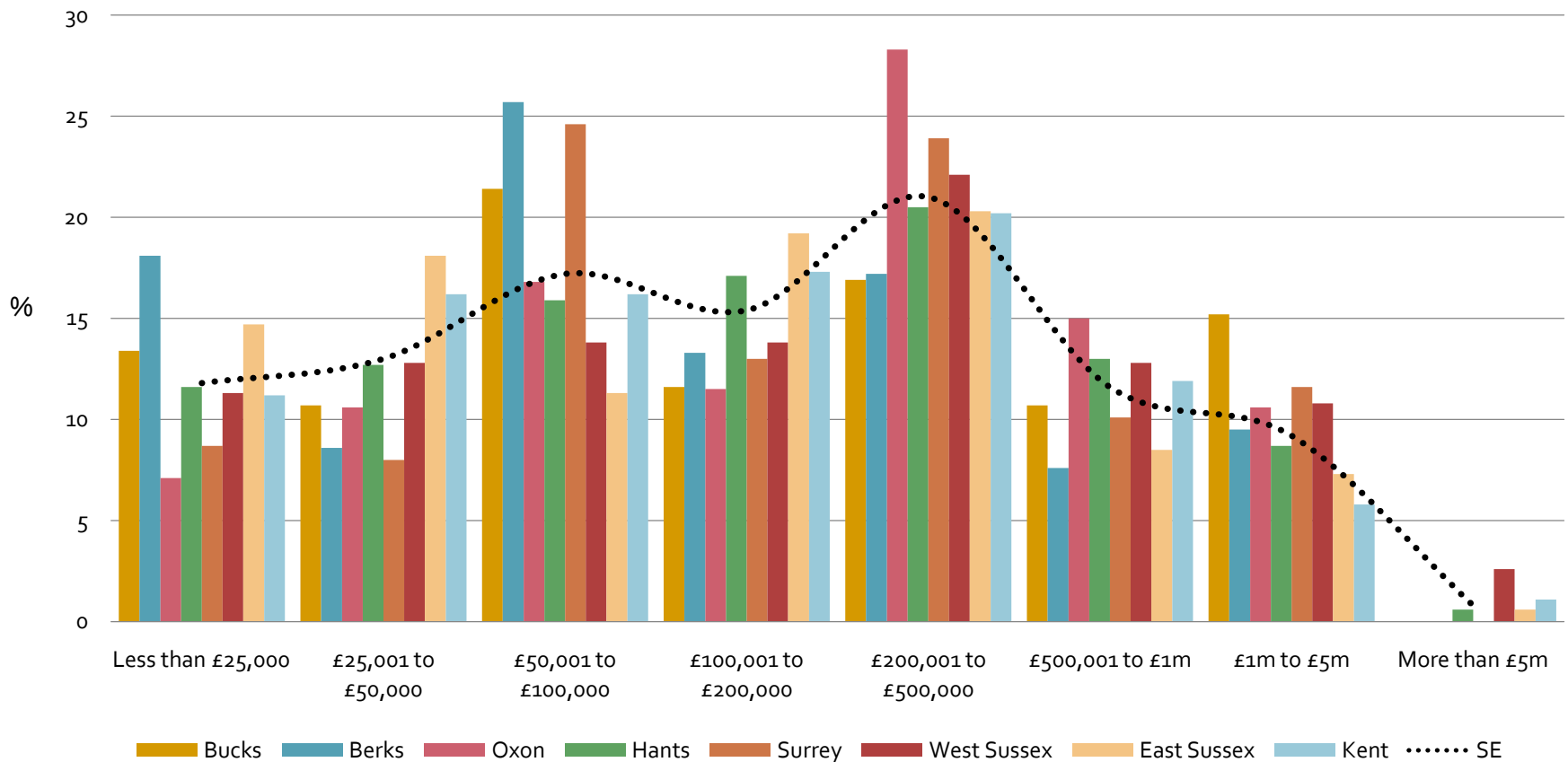
Percentage indirectly supplying public sector bodies continued





Lifting the Barriers to Growth 2008

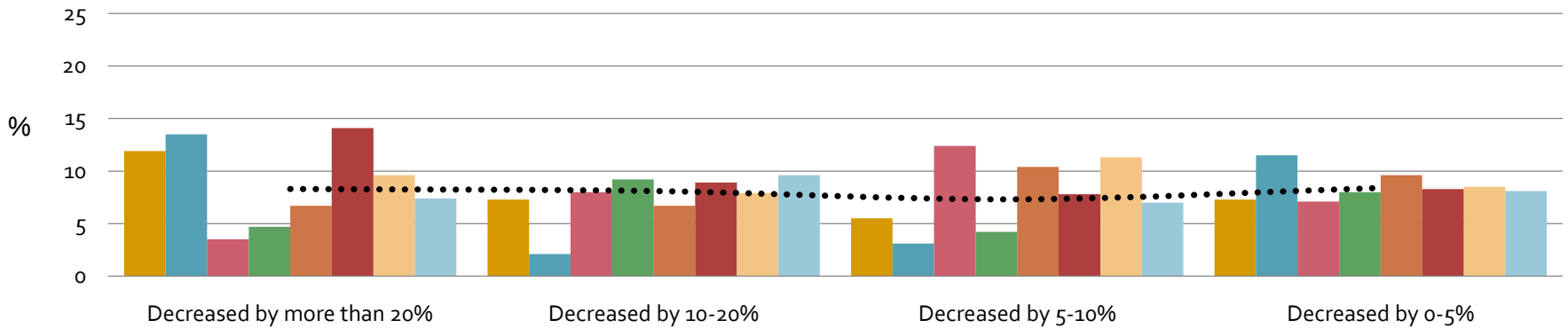
Level of turnover of business in last financial year



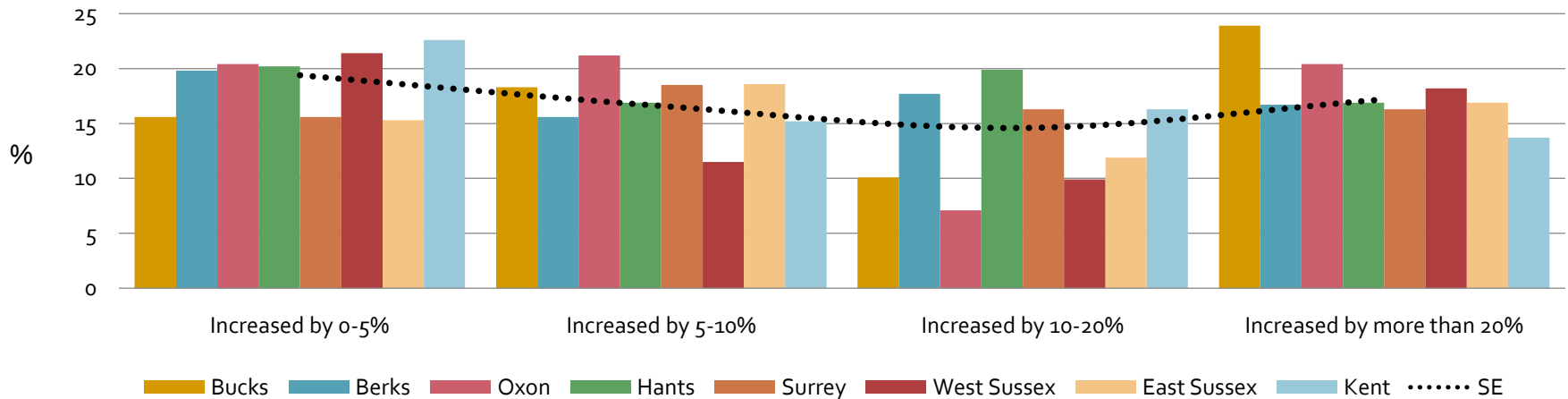


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Changes in sales volume over last financial year



Changes in sales volume over last financial year

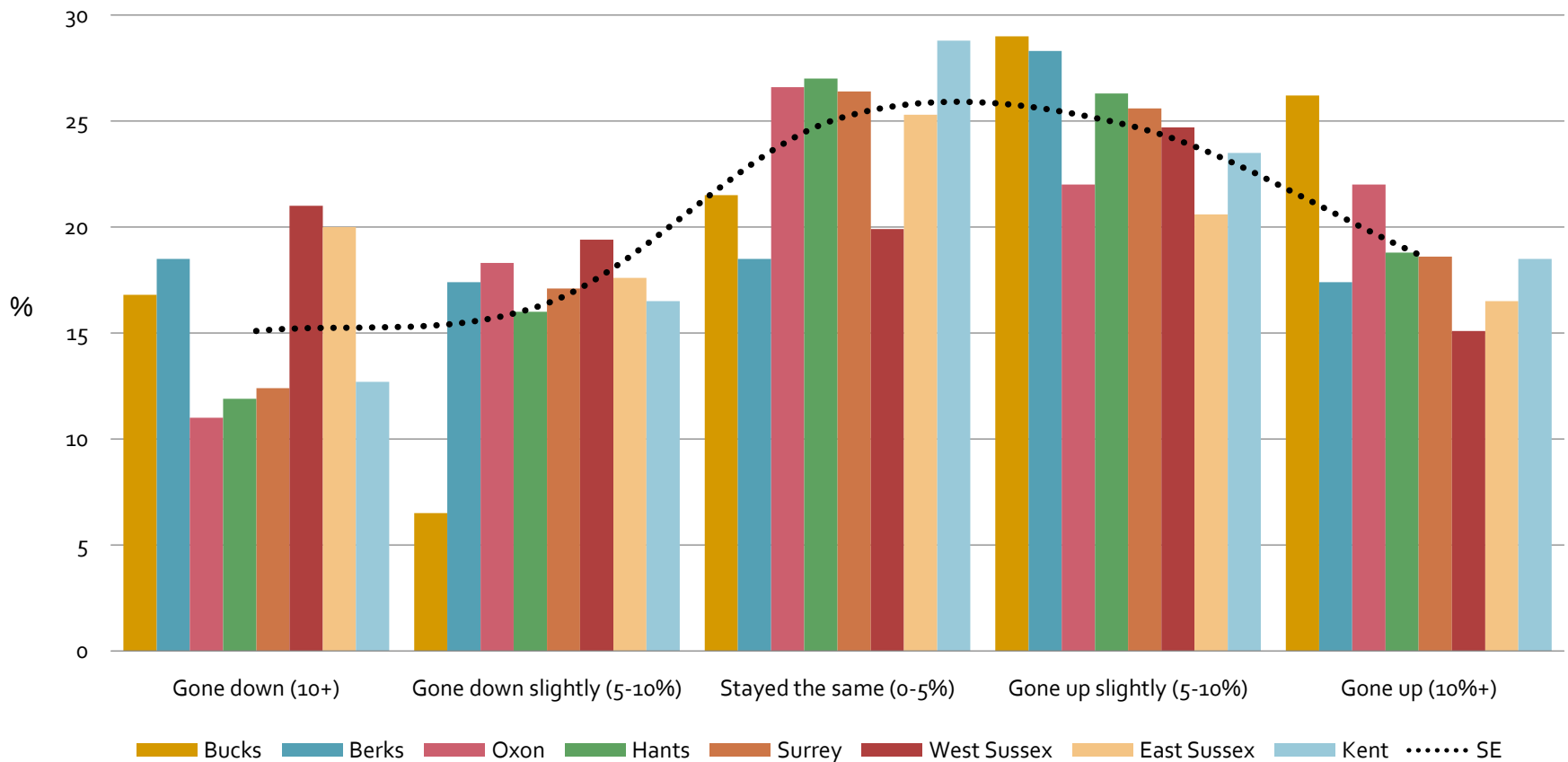


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Lifting the Barriers to Growth 2008

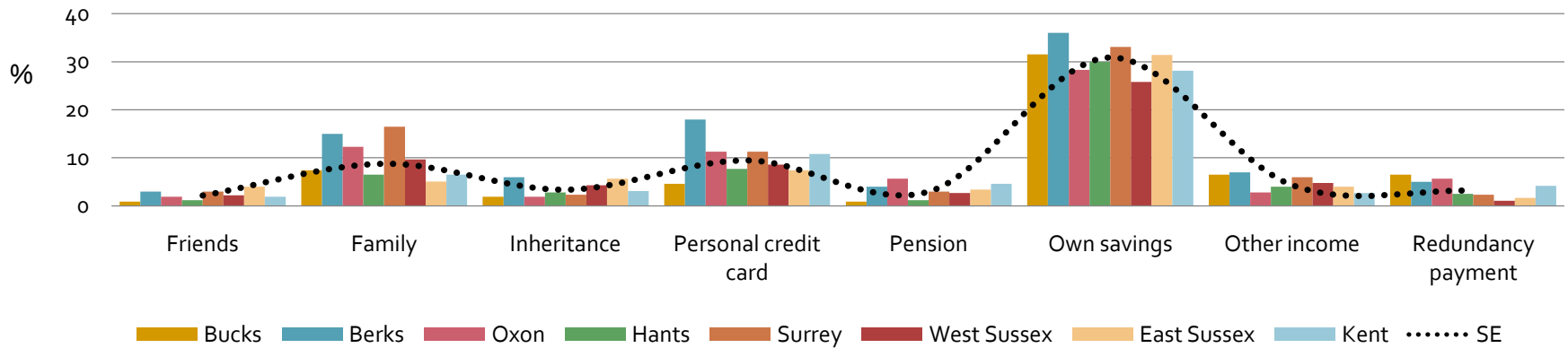
Change in profitability over the last financial year



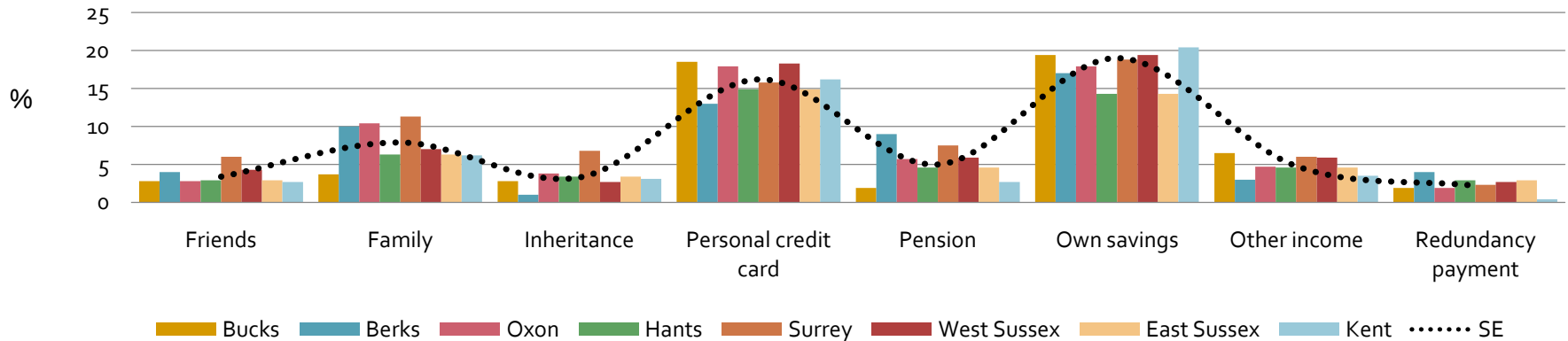


Lifting the Barriers to Growth 2008

Personal sources of finance used as a major source



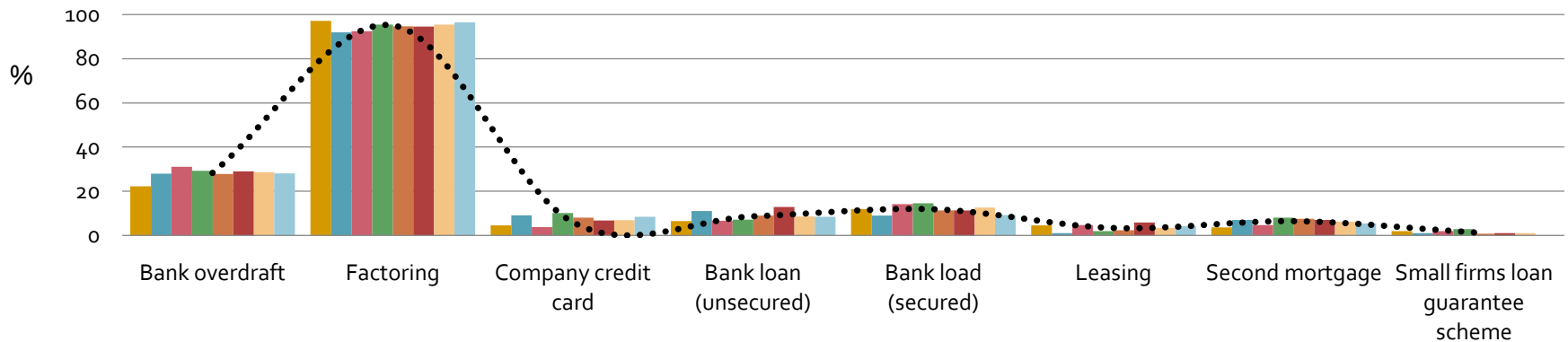
Personal sources of finance used as a minor source



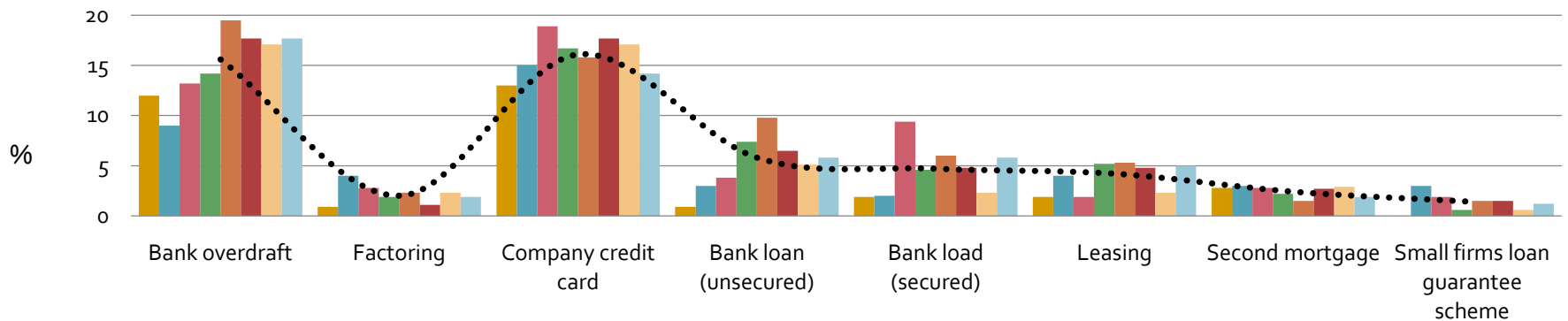


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Financial institutions as a major source of finance



Financial institutions as a minor source of finance

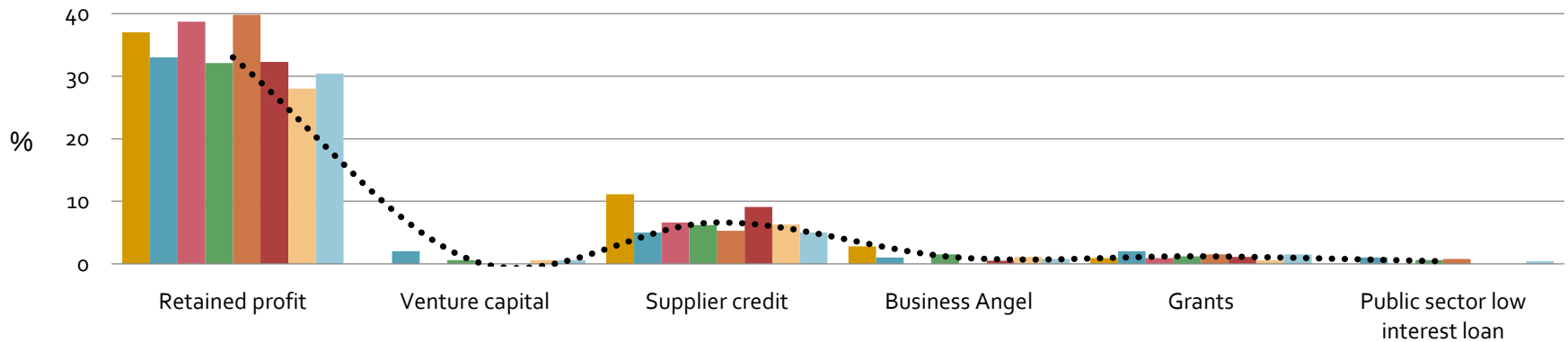


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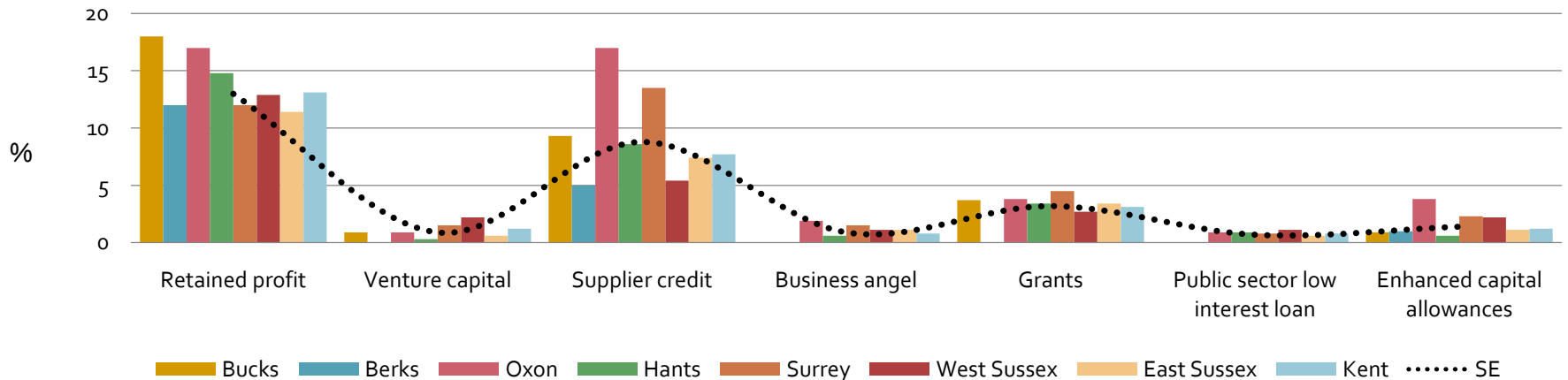


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Government and miscellaneous as major sources of finance



Government and miscellaneous as a minor source of finance



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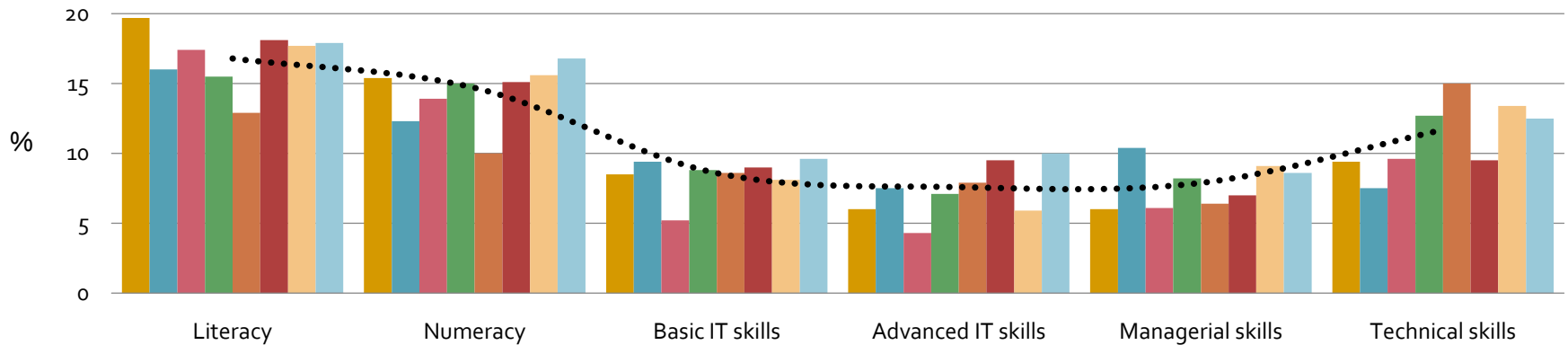
Employment of foreign workers in the last two years



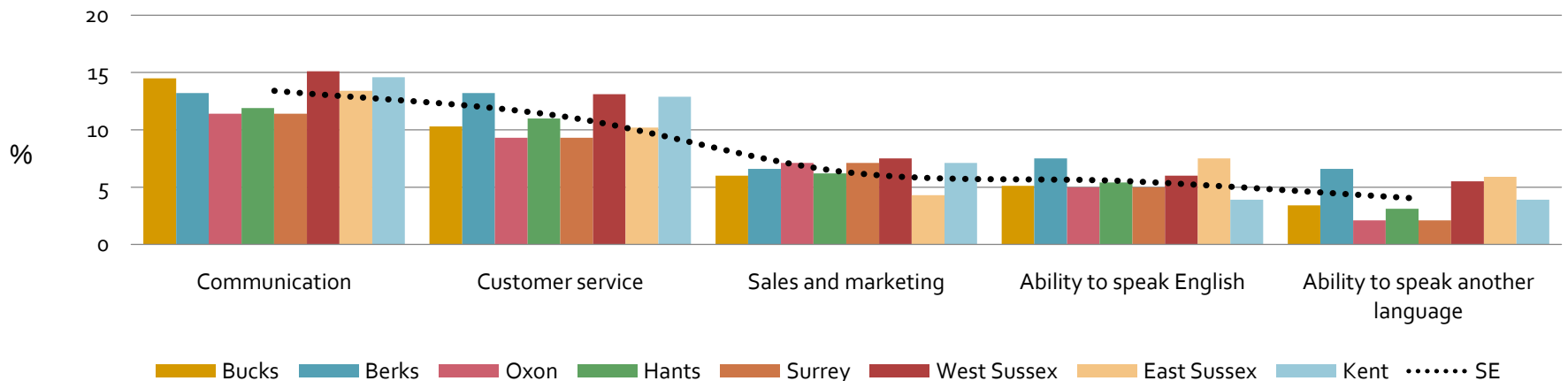


Lifting the Barriers to Growth 2008

Shortage of skills encountered in employees aged under 25



Shortages of skills encountered in employees under 25 continued

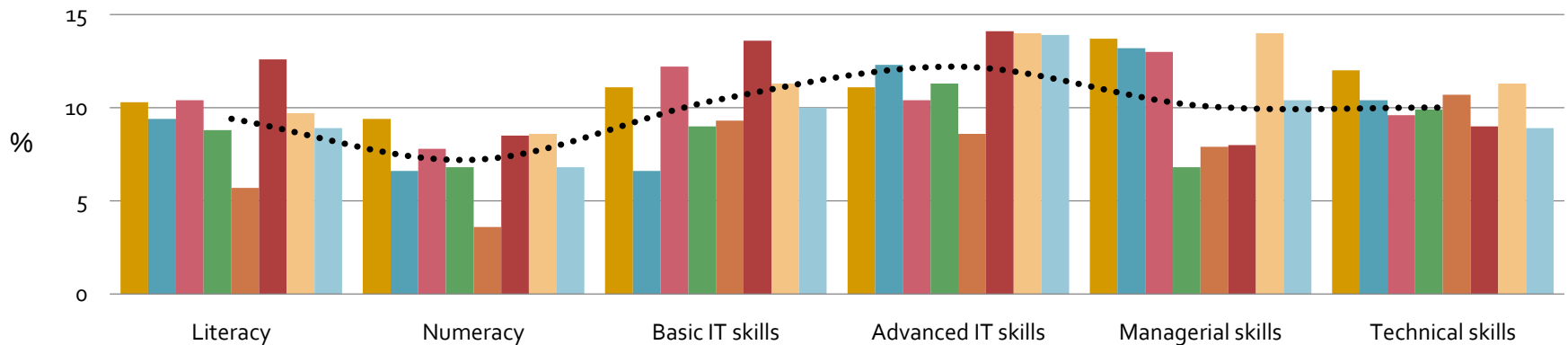


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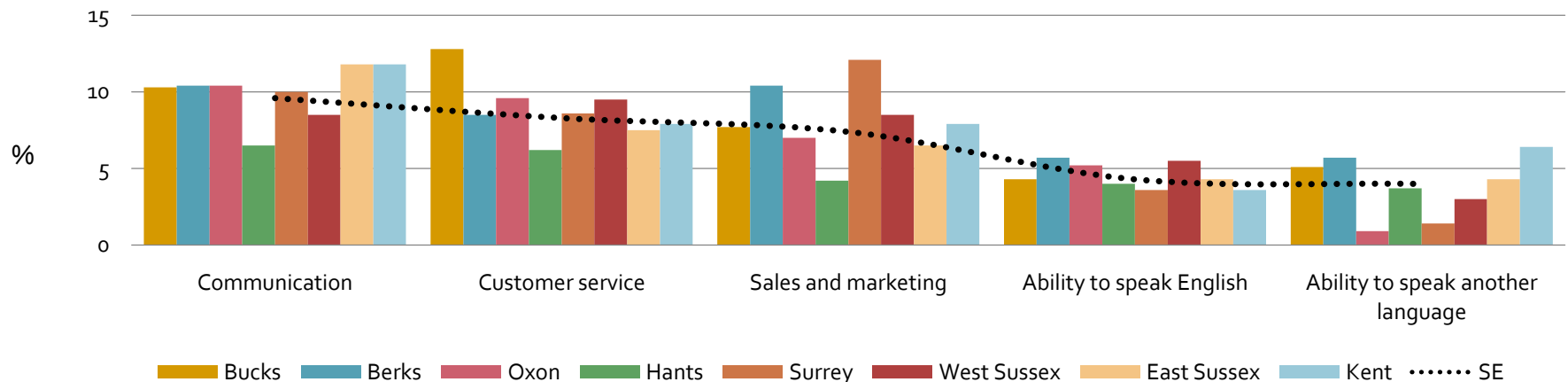


Lifting the Barriers to Growth 2008

Shortage of skills encountered in employees aged over 25



Shortages of skills encountered in employees over 25 continued

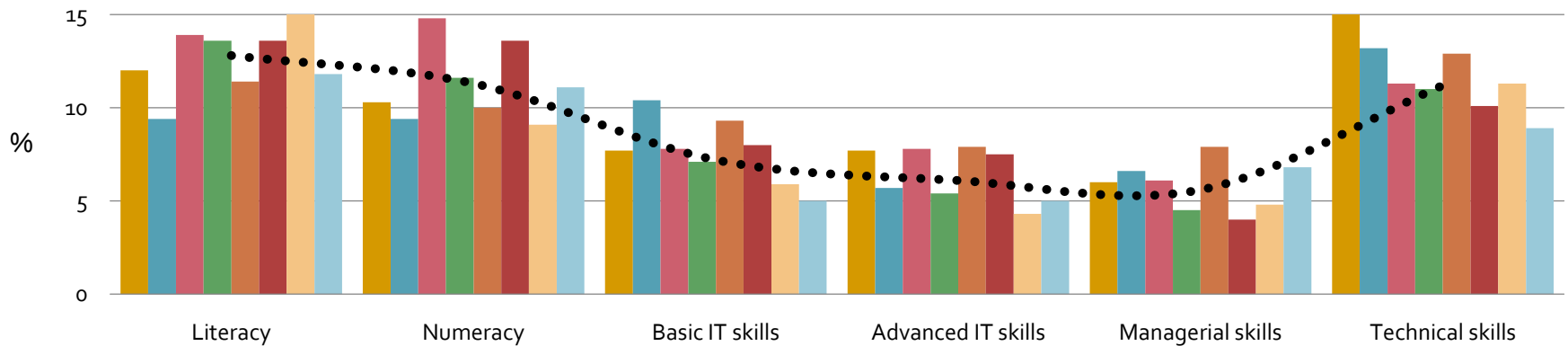


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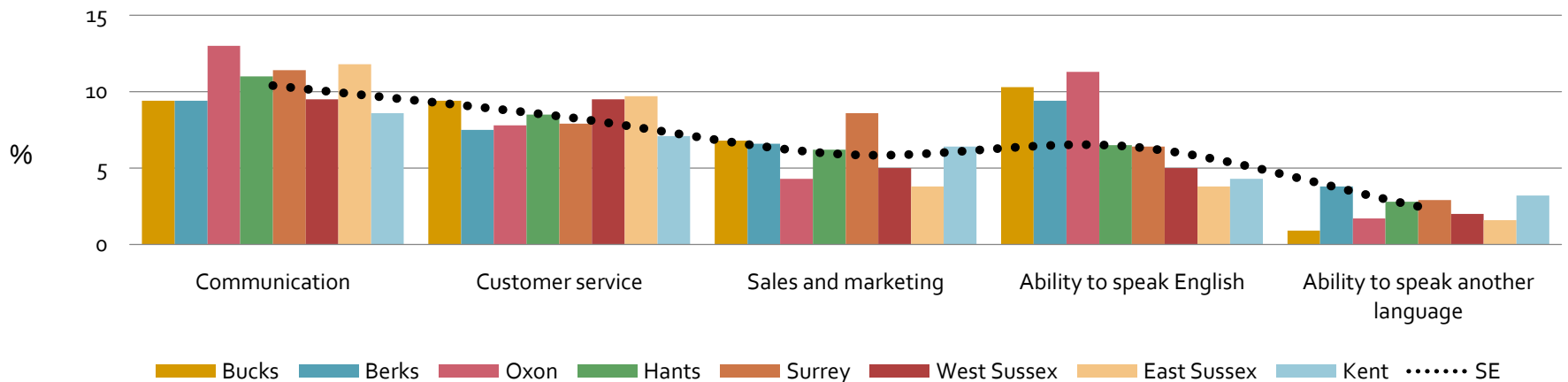


Lifting the Barriers to Growth 2008

Shortage of skills encountered when attempting to recruit staff



Shortages of skills encountered when attempting to recruit staff

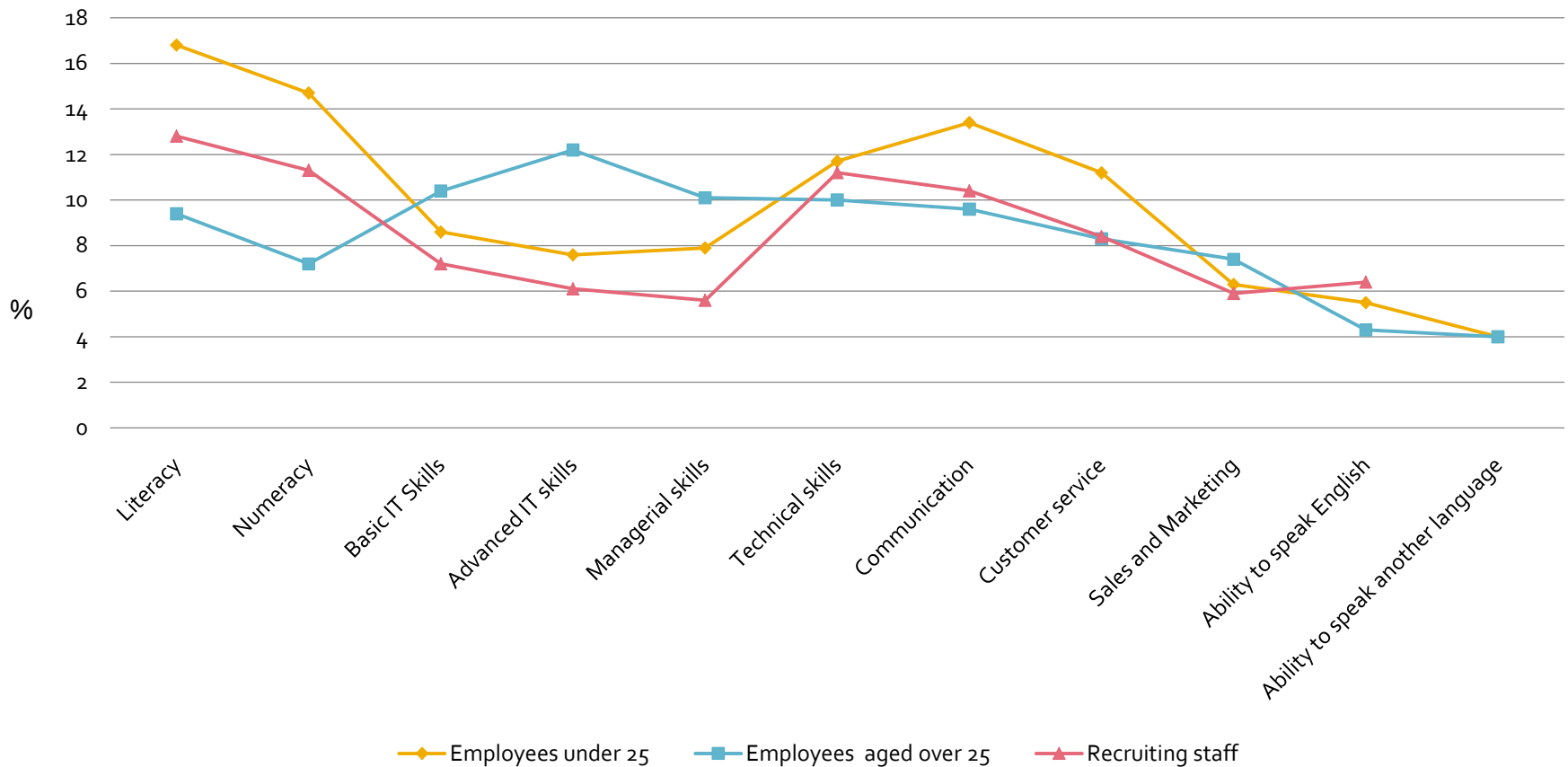


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Lifting the Barriers to Growth 2008

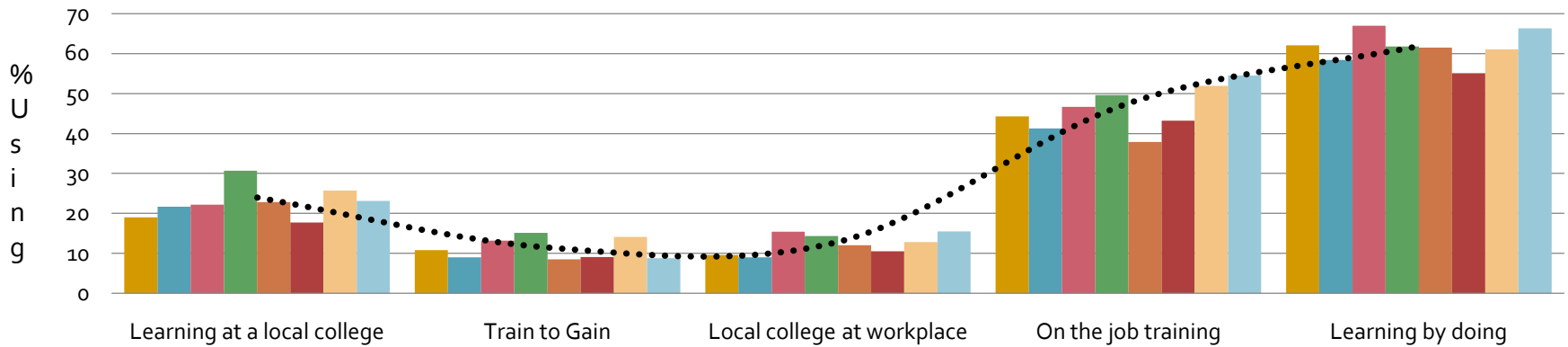
Skills shortages – South East overview



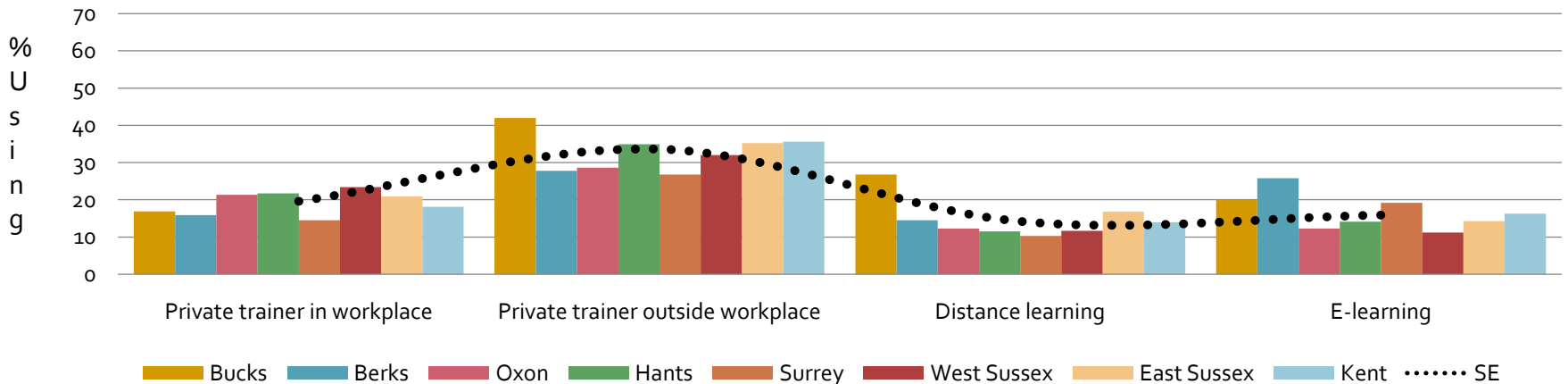


Lifting the Barriers to Growth 2008

Use of various sources of training



Use of various sources of training continued

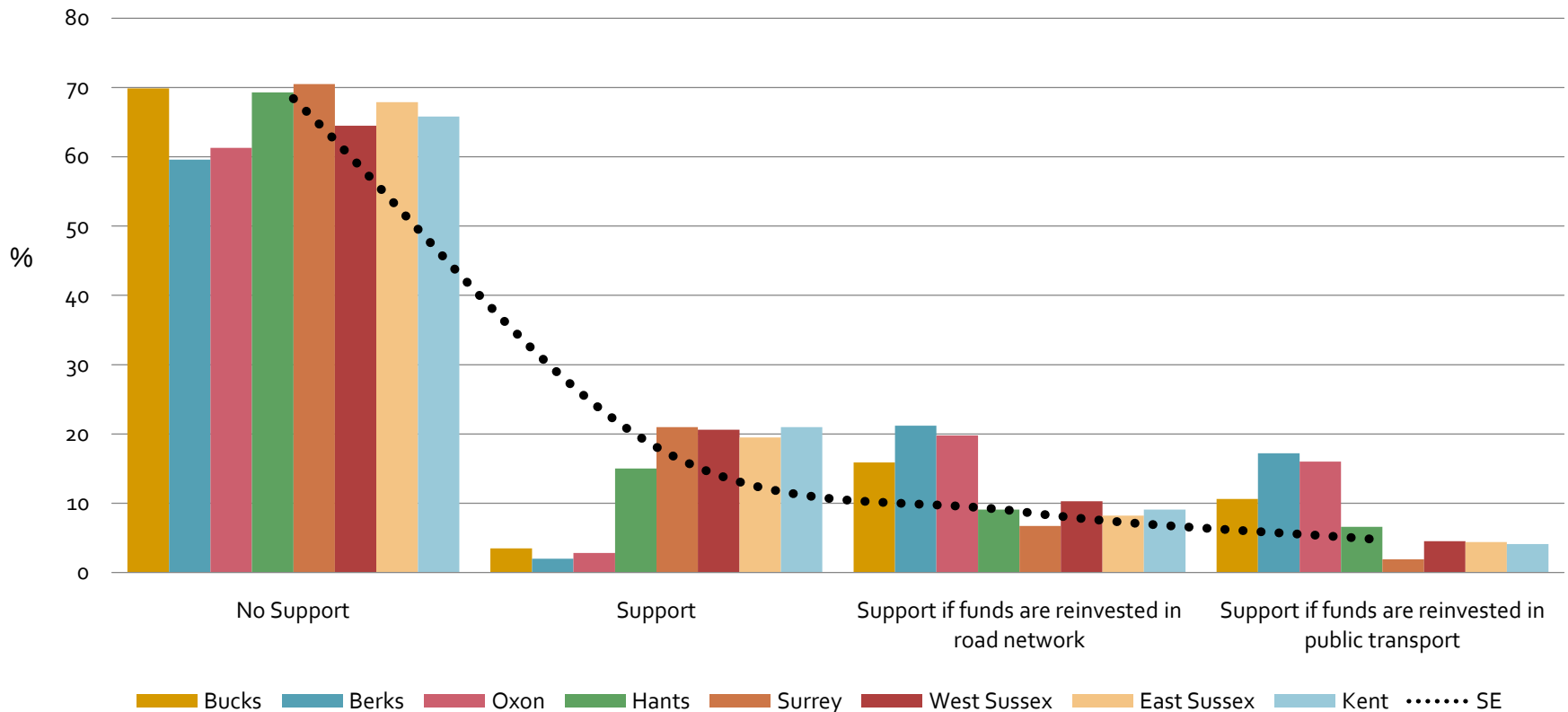


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Lifting the Barriers to Growth 2008

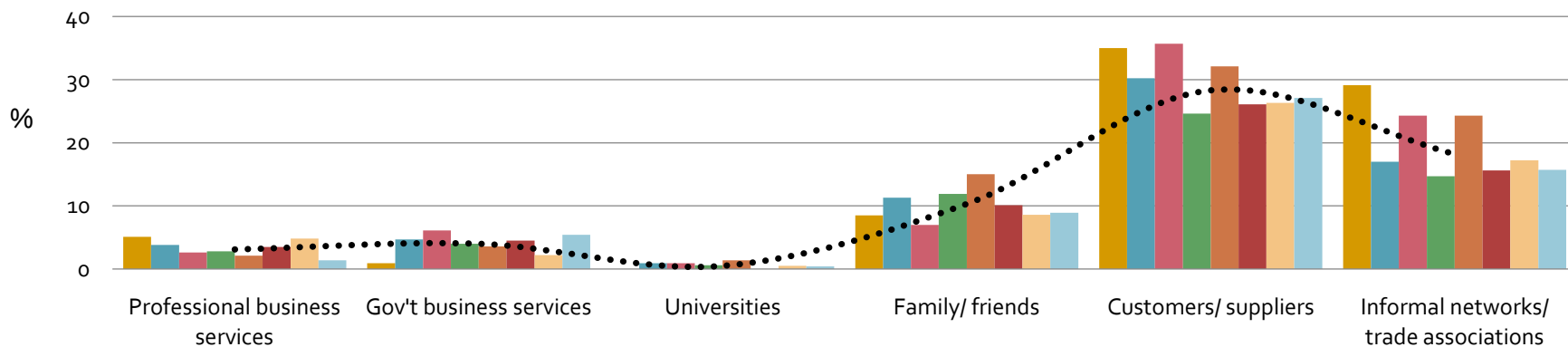
Opinion towards local authorities being given power to impose traffic charging to ease congestion



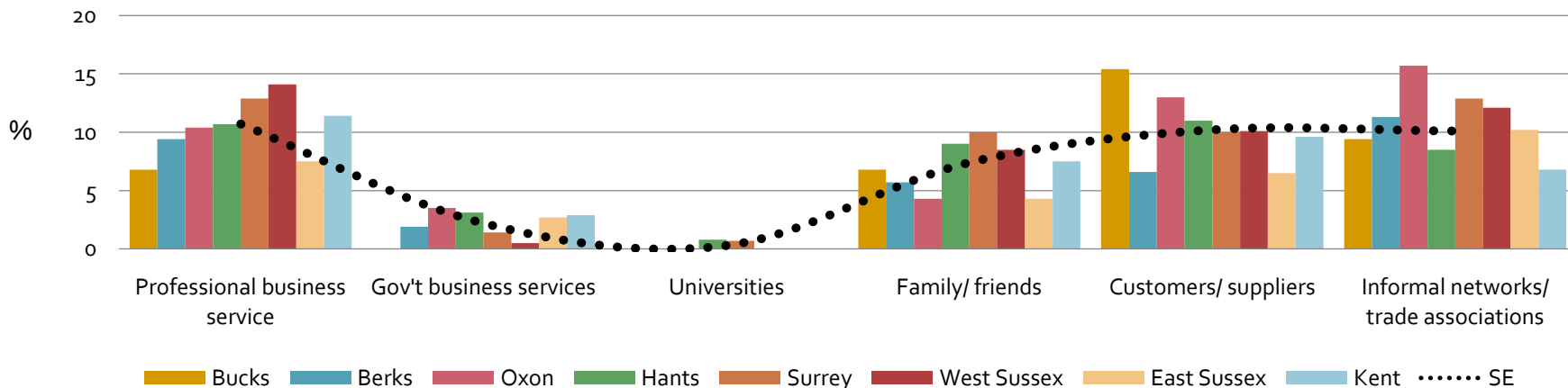


Lifting the Barriers to Growth 2008

% indicating sources of advice helped with increasing sales



% indicating sources of advice helped with reducing costs

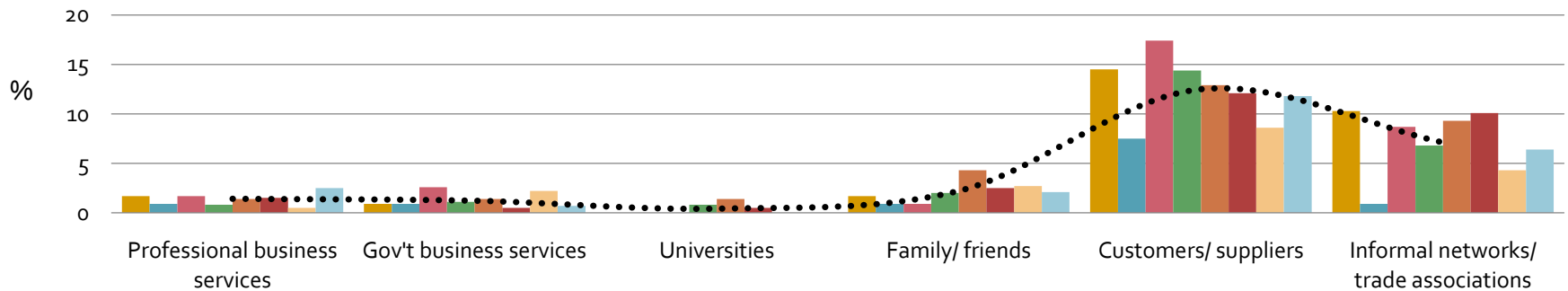


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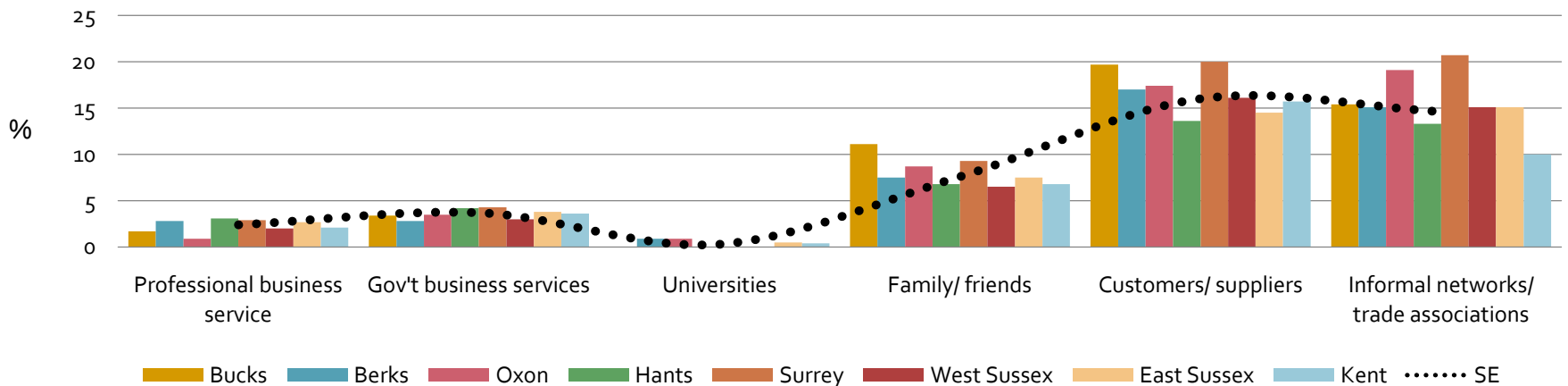


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% indicating sources of advice helped improve supply chain operations



% indicating sources of advice helped with finding new markets

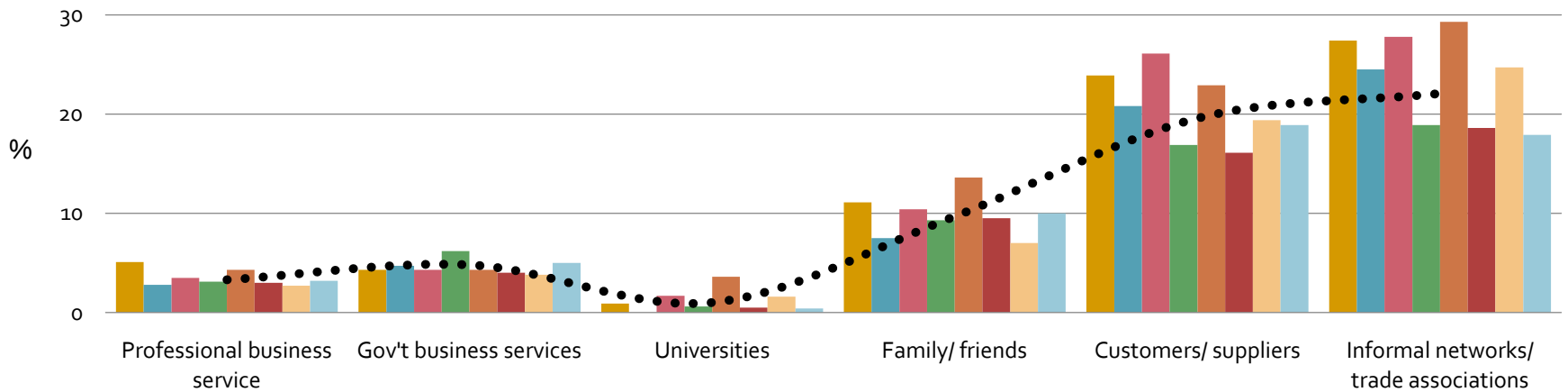


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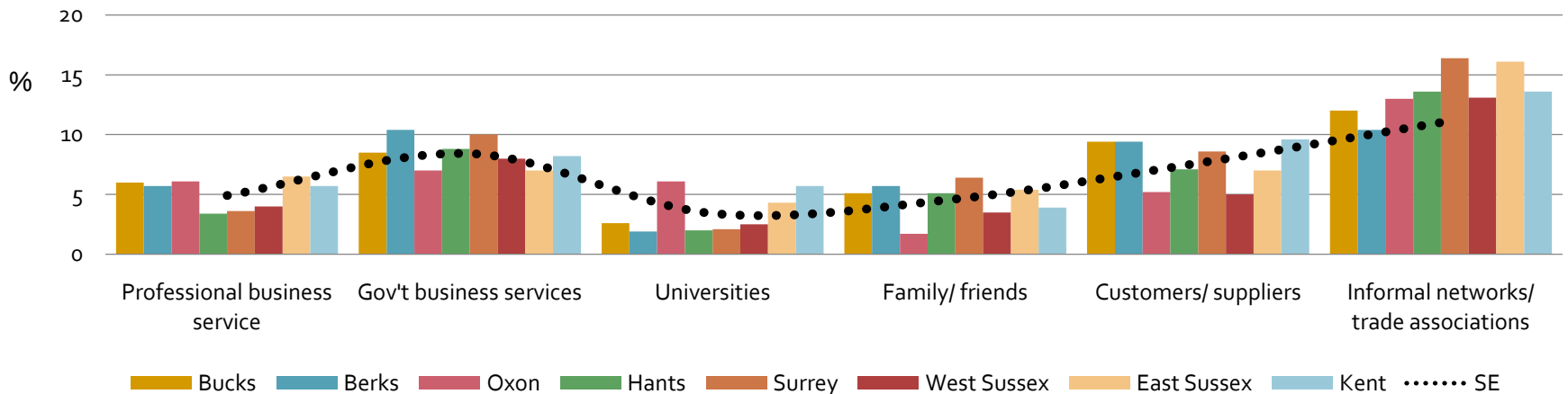


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% indicating sources of advice helped with improving contacts



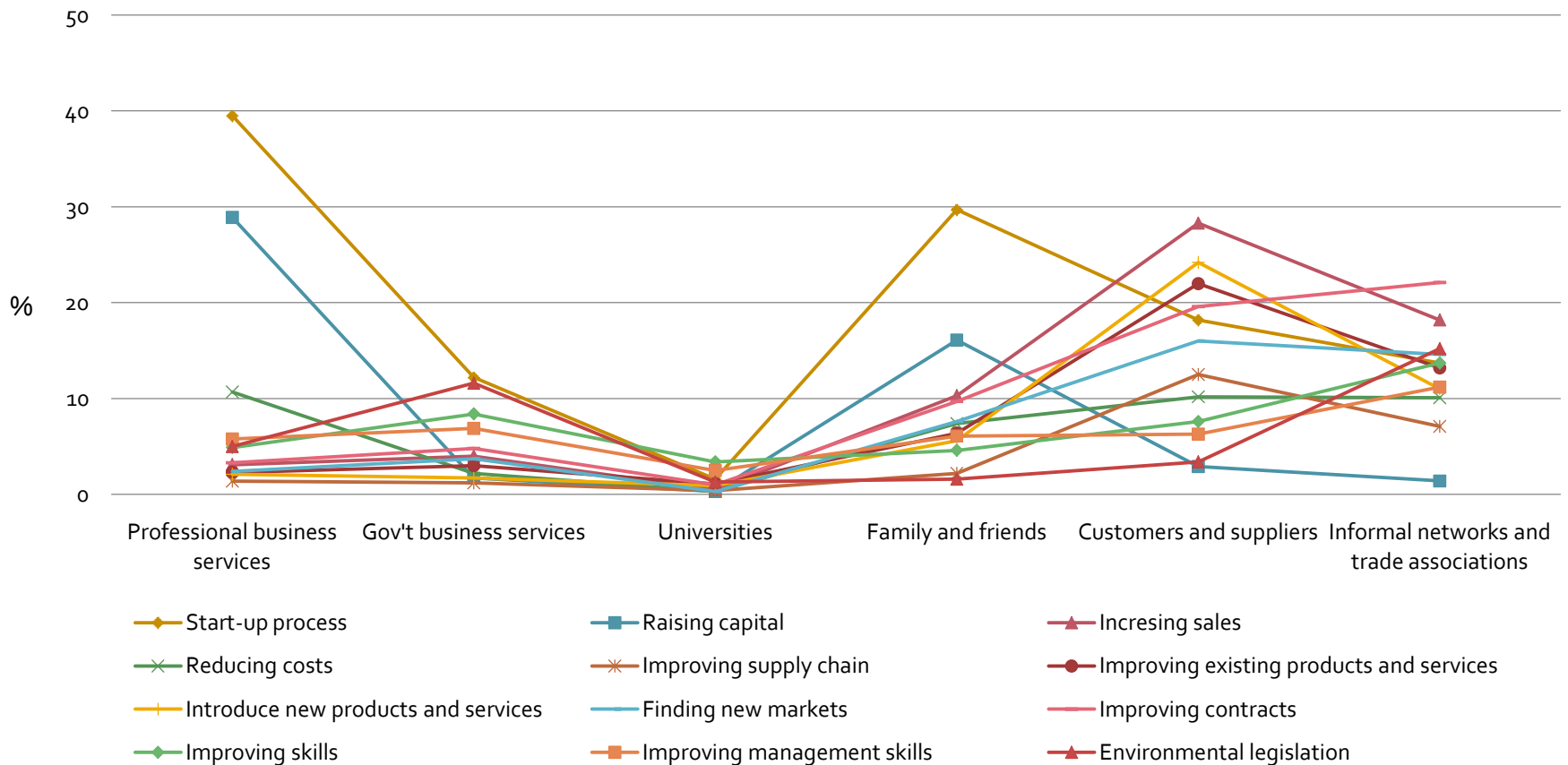
% indicating sources of advice helped with improving skills





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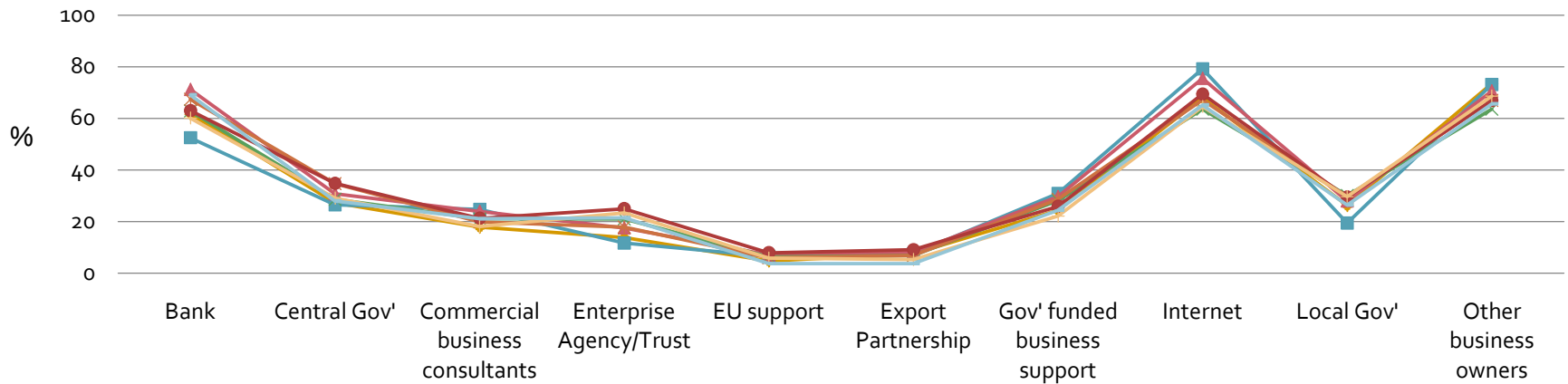
Sources of advice – South East averages



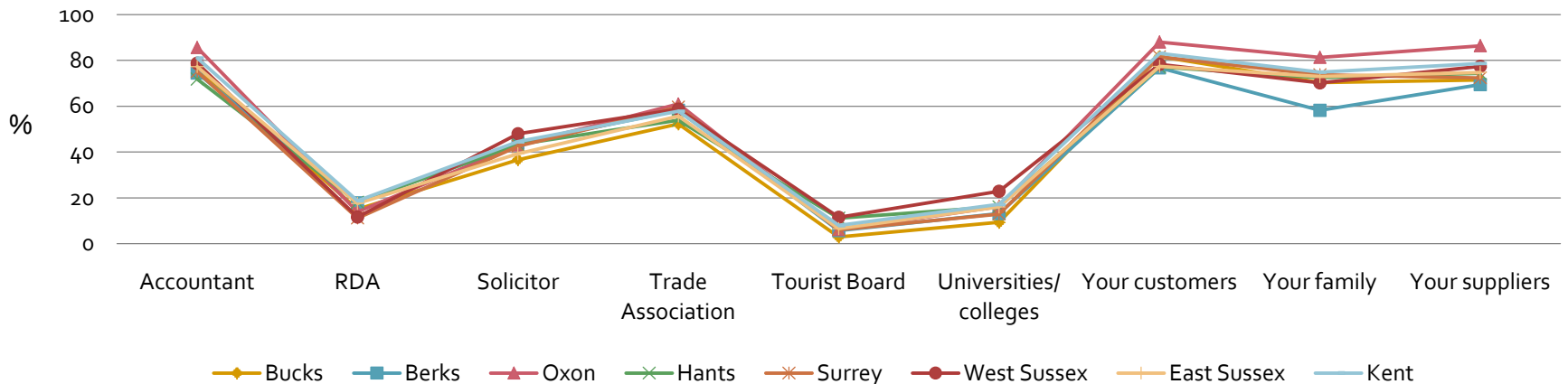


Lifting the Barriers to Growth 2008

Percentage of business owners using each source of advice



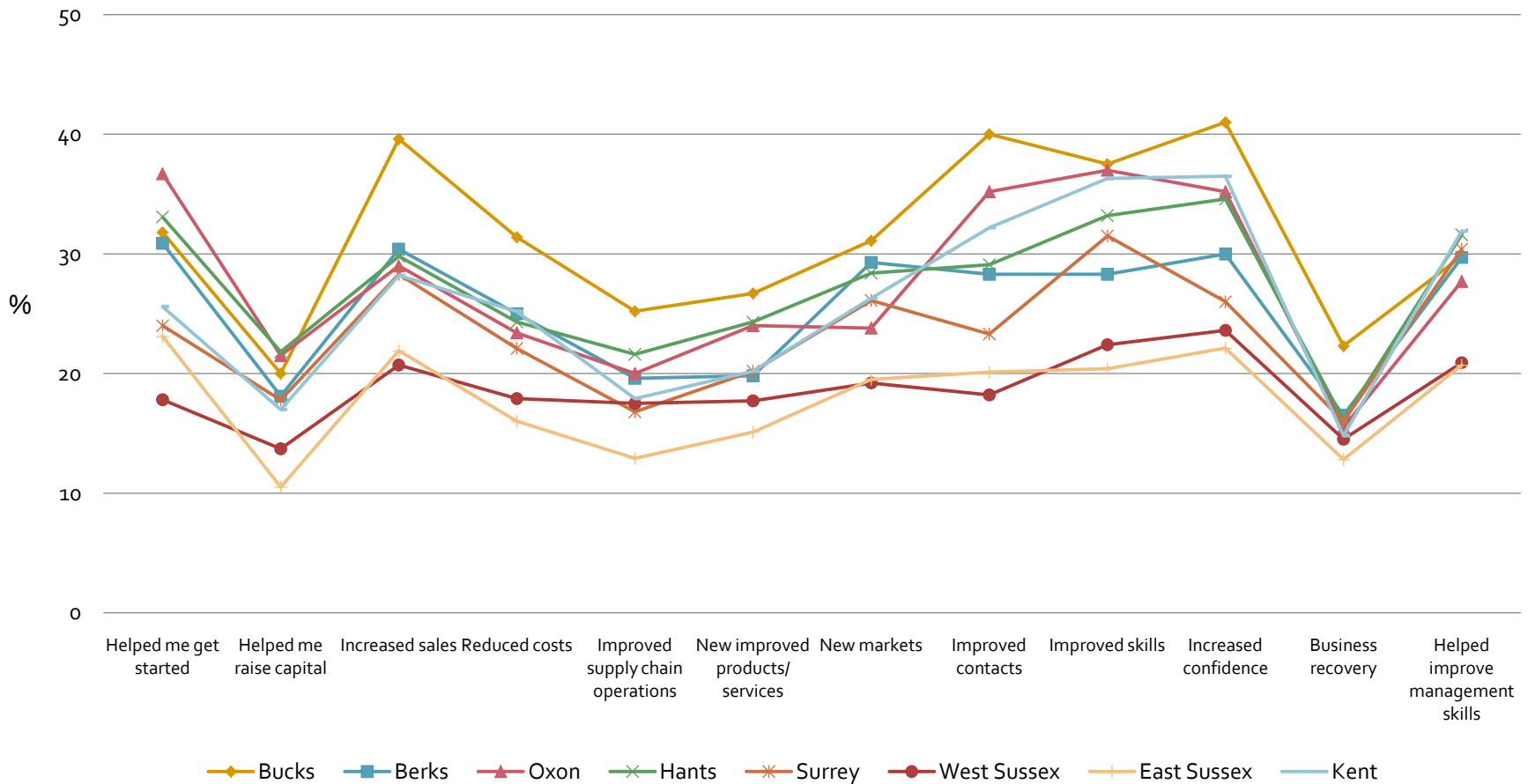
Percentage of business owners using each source of advice continued





Lifting the Barriers to Growth 2008

Use of government funded business support services





Lifting the Barriers to Growth 2008

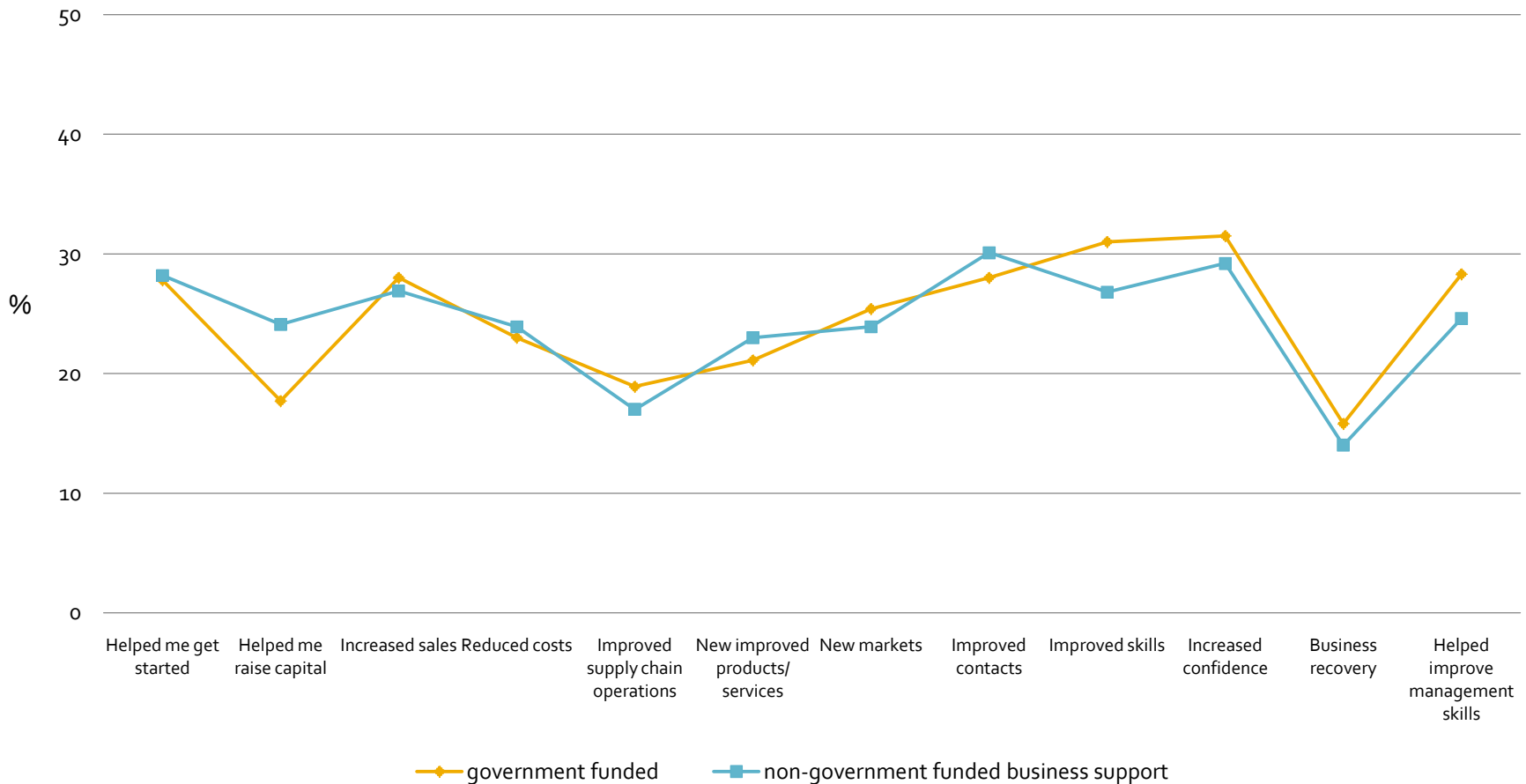
Use of non-government funded business support services





Lifting the Barriers to Growth 2008

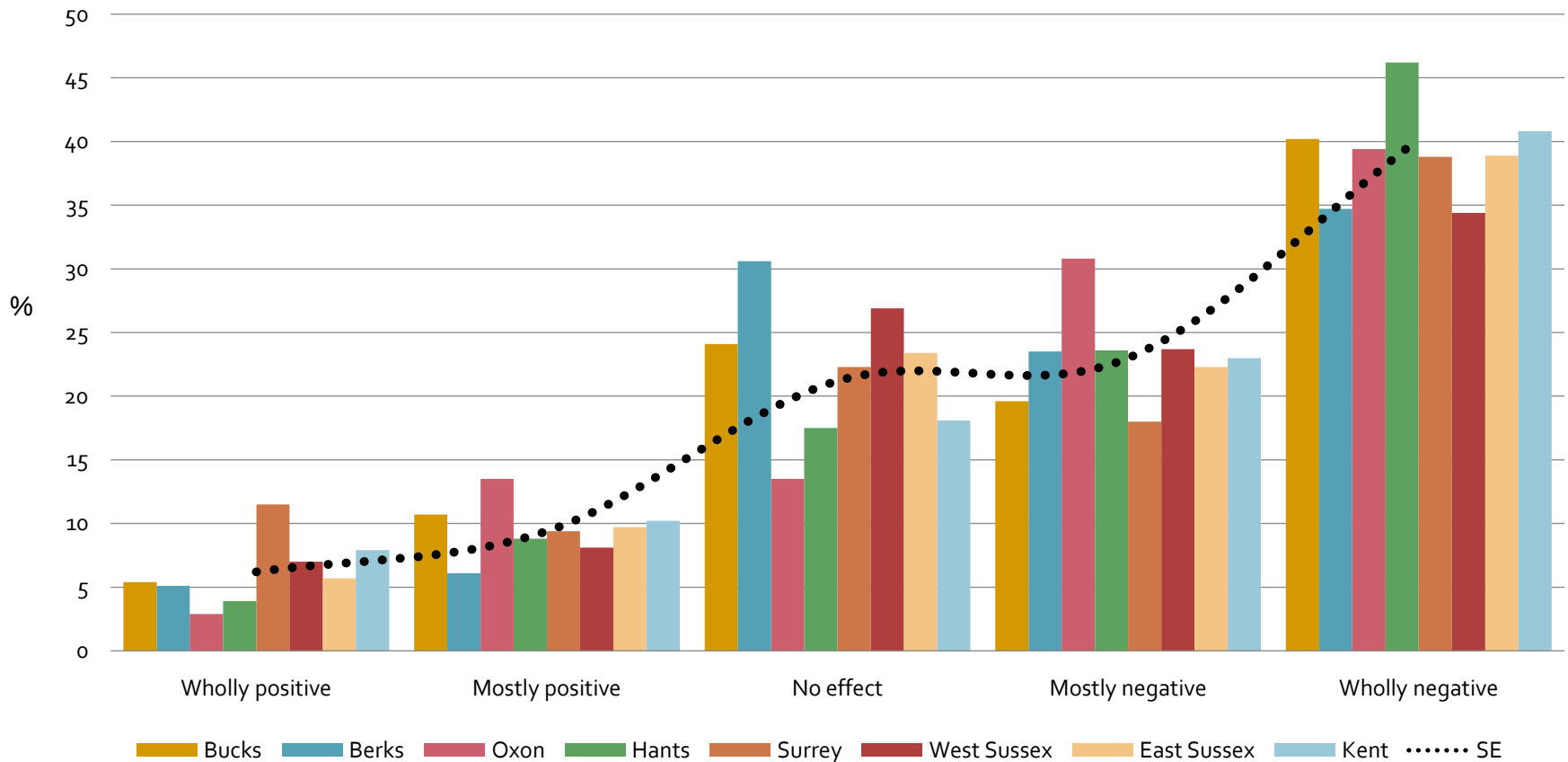
Use of business support services – South East average figures





Lifting the Barriers to Growth 2008

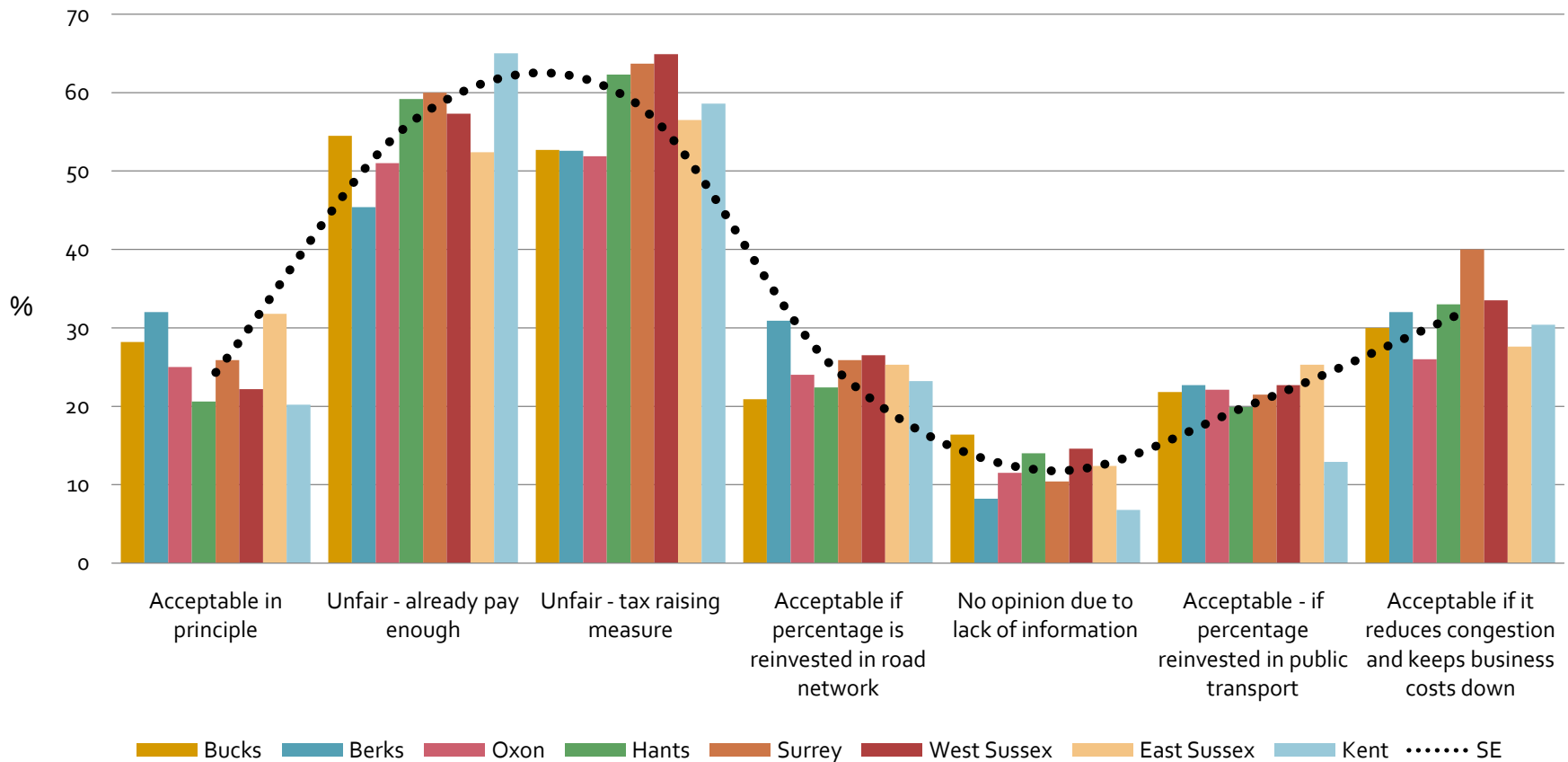
Perceived effect of road charging scheme on business





Lifting the Barriers to Growth 2008

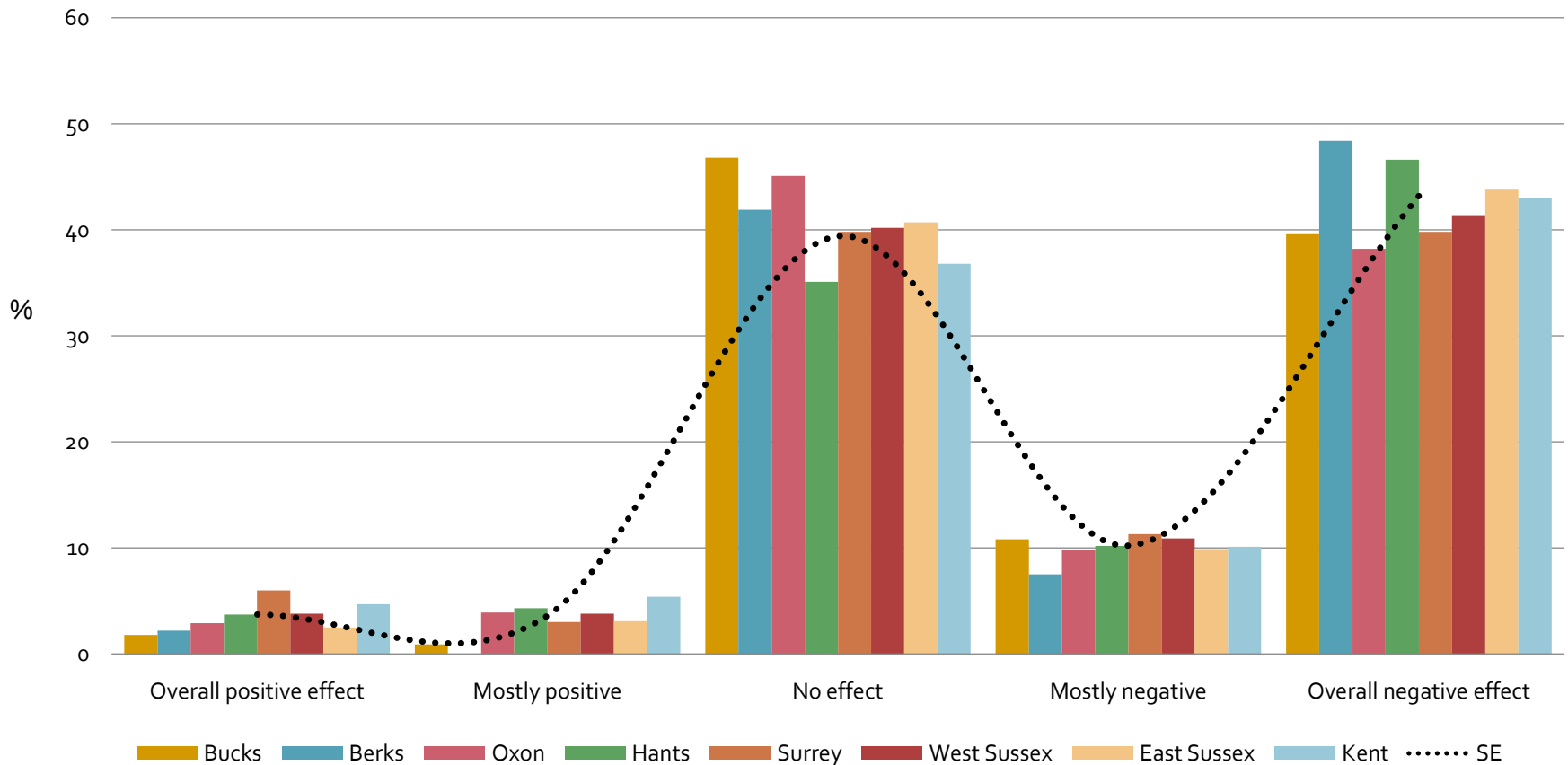
Opinions relating to road charging





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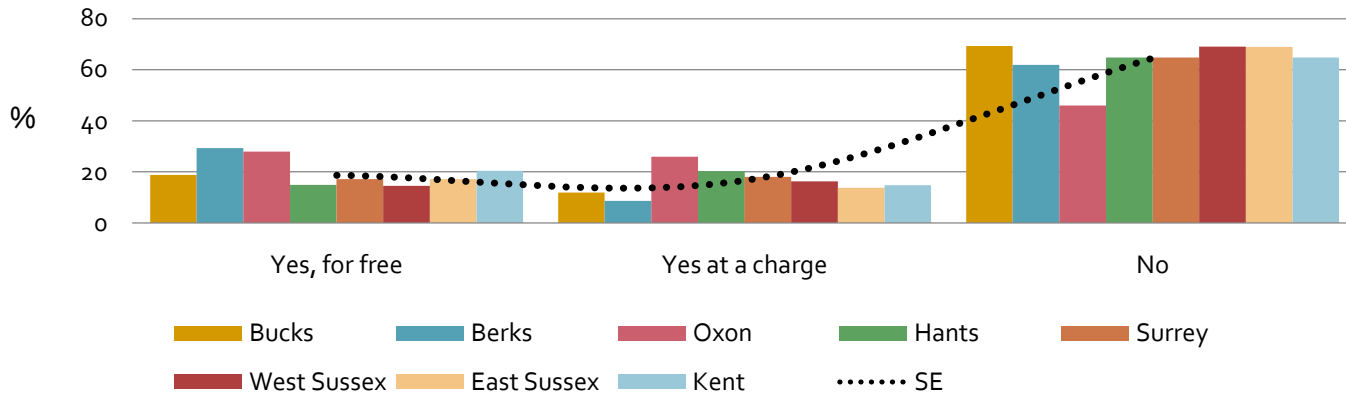
Effect on business of parking based levies





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Does your local authority offer business kerbside recycling?



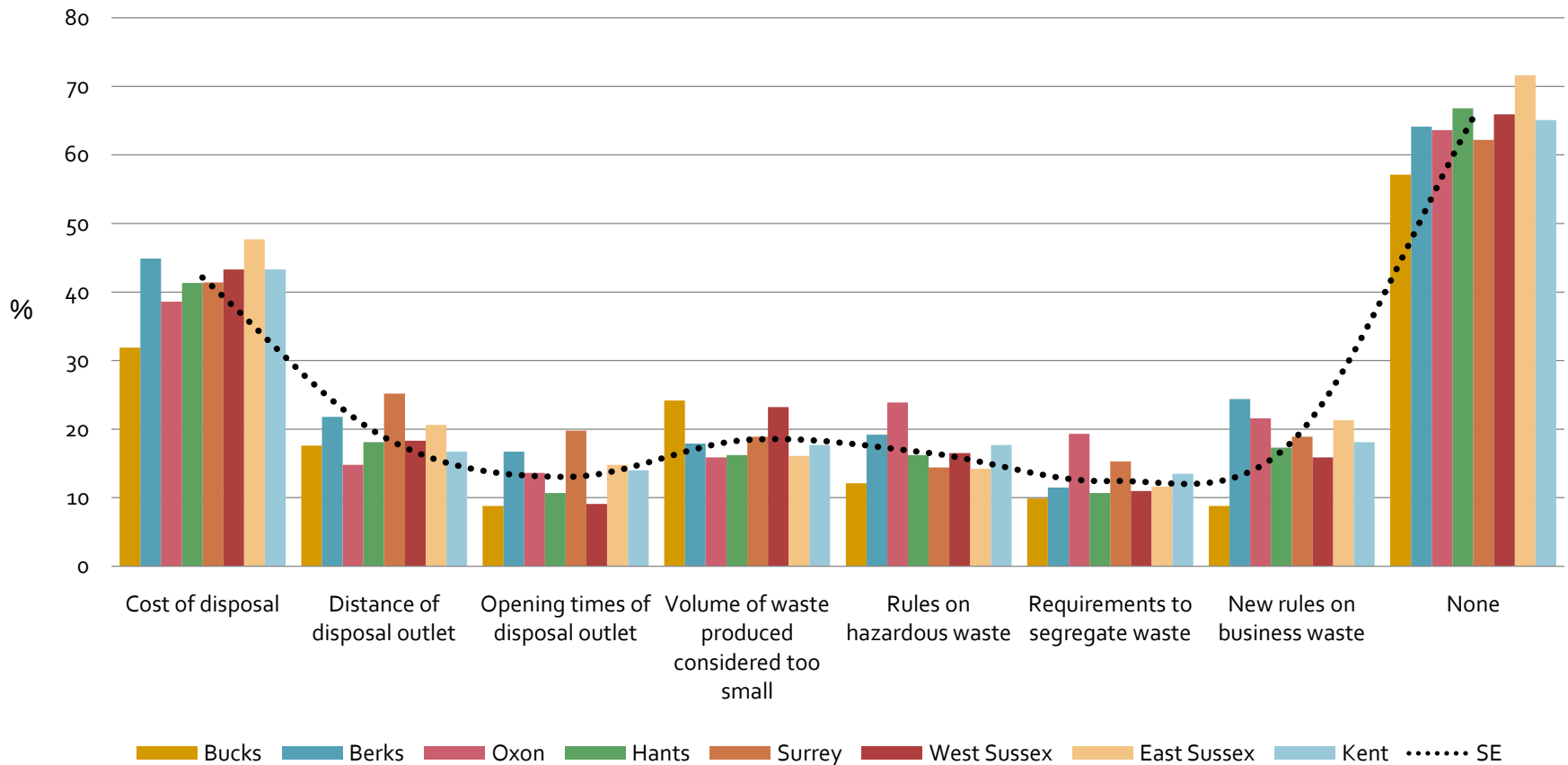
Are you satisfied with the level of recycling offered by your local authority





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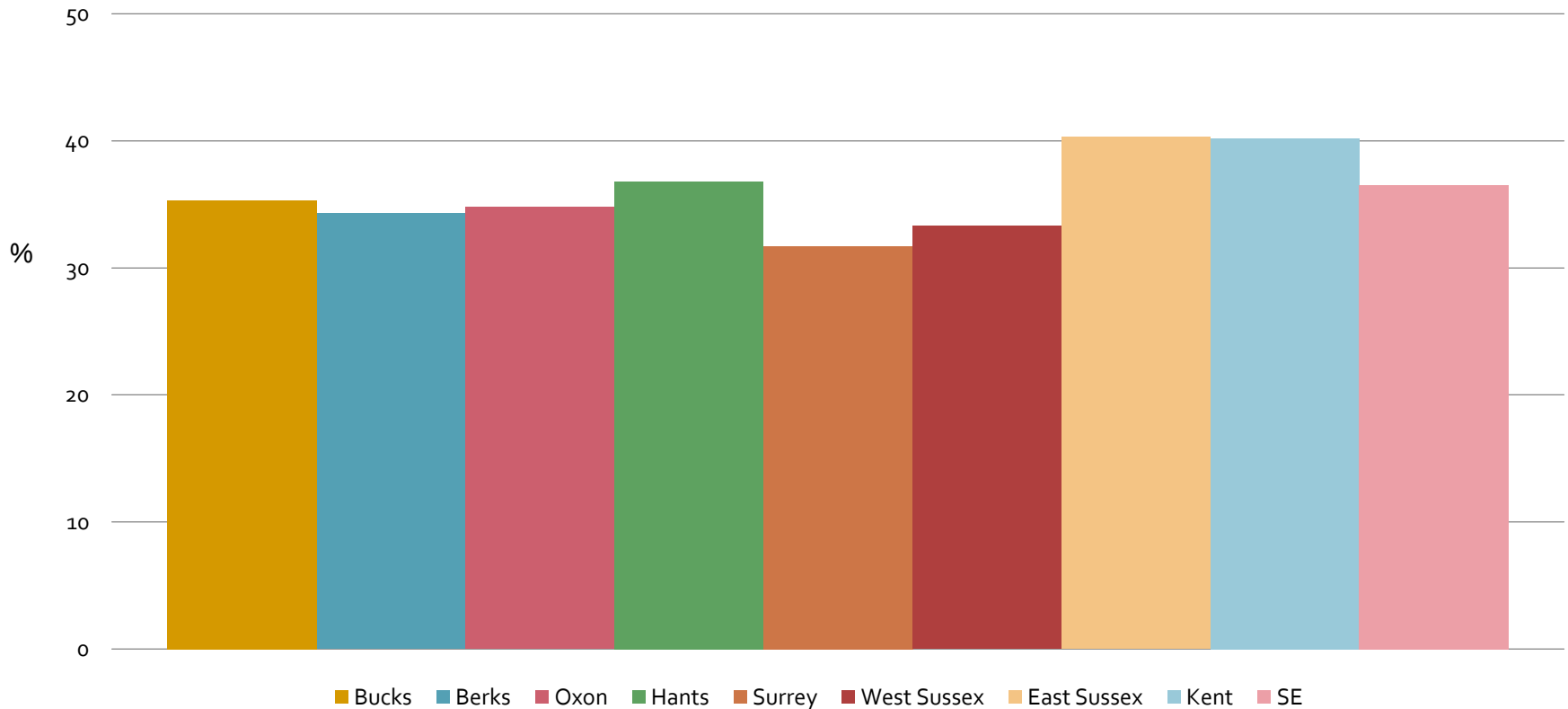
Difficulties faced in disposal of business waste





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Has the way your business operates changed due to concerns relating to climate change?





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Changes made to business due to environmental concerns

