

Procurement and Competefor

Information Briefing Paper



About Procurement

Many of London's local councils and other public services put services and goods they need out to tender for private sector companies to supply them. Micro and small businesses often feel marginalised and that they are not able to access the procurement opportunities in the same way larger companies can.

About Competefor

CompeteFor is a free service that enables businesses to compete for contract opportunities linked to the London 2012 Games and other major public and private sector buying organisations.

With a particular focus on supply chain opportunities, CompeteFor acts as a brokerage service, matching buyers with potential suppliers. It also facilitates access to focused business support, through the national Business Link network, helping to boost the long-term competitiveness of your business. This service is delivered through a partnership between public and private sector organisations, working closely with the London Organising Committee of the Olympic and Paralympic Games (LOCOG) and the Olympic Delivery Authority (ODA).

Vision - To ensure the transparency and availability of London 2012 opportunities and maximise the number and diversity of businesses contributing to the London 2012 programme

Objectives - Build a business network and brokerage service that develops and grows throughout the delivery of the 2012 programme and into the legacy.

Facilitate the development of UK businesses by promoting links into the business support network.

Provide opportunities for Buyers to access a wide and diverse network of businesses.

Allow a wide range of diverse businesses to benefit from London 2012 investment.

Why CompeteFor - The London 2012 Games and legacy provide a tremendous Opportunity for the business community in the UK. Over 50,000 contracts will be procured through the London 2012 supply chain and related work.

For further information, please contact:

Competefor www.competefor.com - 0845 2177804

How it Works

Register on www.competefor.com.

Create a business profile giving information about your business.

You will receive automatic email alerts about potential opportunities.

You would then follow the normal procurement procedures of the buyer.

Competefor is not an 'e-procurement' site; it seeks to make opportunities more visible to the small business community.

To have a profile accepted by competefor.com potential suppliers need to certify that they have a) an equal opportunities policy, b) a Health and Safety policy and c) a quality assurance statement.

If your business does not have these, you will automatically be referred to your local Business Link to get help achieving them.

Once in place, your Competefor profile will be activated.

For further information:
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