



Federation of Small Businesses

The UK's Leading Business Organisation

Application Form Young Business Person of the Year

IN ASSOCIATION WITH



SPONSORED BY





Category: Young Business Person of the Year Award

For business people aged 30 or less (by 1st June 2010) who have demonstrated a high degree of entrepreneurship, creativity and vision for the future. Entrants will be asked to explain the background to the business, how the company has performed since starting and what its future projections are.

You must be able to show how your business has progressed in line with your business plan and what potential there is for growth. Success will be demonstrated by your clear understanding of your marketplace, your position within it and your ability to work with internal and external stakeholders, as appropriate. You will be required to show leadership qualities, and good managerial and financial practice. You should also demonstrate your creativity, entrepreneurialism and your enthusiasm for new ideas. A consciousness of self-development and ability to reflect on your own journey is essential.

The judges will be looking to identify a business that has set and achieved objectives within its business plans, overcome obstacles and established a position of sustainable profitability and success. In addition to this judges will want to see an understanding of the relationship between your own development and the success of the business.

What the judges need to know:

Question 4 Personal development:

How you have developed your leadership and management skills during the lifetime of your business

Question 5 Future personal development:

How do you plan to develop your own skills and knowledge? How do you think you can challenge and test your abilities in the future?

Question 6 Previous experience:

Do you have a business background or education? If so describe them. Have you been involved in this sector before or is this a completely new area for you?

Question 7 Outside influences and help:

How have you sought advice and help from professional bodies, educational institutions, experts and friends and family?

Question 8 Future development for the business

What areas, in practical terms, do you think might be appropriate for the future development of your business?

Question 9 Creative and entrepreneurial development:

Thinking beyond immediate concerns where, ideally, would you like to take the business? Be as creative and imaginative as possible while still keeping your ideas within the limits of credibility.

Please Note

Supporting marketing material is welcome.

1 About your business

Business Name	
Type of Business	
Business Address	
Postcode	
Telephone	
Fax	
E-mail:	
Website	

What is the trading style of this business? (please indicate with an 'x' where applicable)

Sole Trader	<input type="checkbox"/>	Partnership	<input type="checkbox"/>	Limited Company	<input type="checkbox"/>	Other (please specify)	<input type="checkbox"/>	
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From where do you run your business? (please indicate with an 'x' where applicable)

Home	<input type="checkbox"/>	Premises	<input type="checkbox"/>	Other (please specify)	<input type="checkbox"/>	
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How many people are employed in your business (including the business owners?) (please specify)

Full Time	<input type="checkbox"/>	Part Time	<input type="checkbox"/>	Temporary	<input type="checkbox"/>	Other (please specify)	<input type="checkbox"/>	
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In which month and year did you start your business? Month _____ Year _____

Name of person to be nominated _____

2 About you, the business owner(s)

Name:		Role:	
Name:		Role:	
Name:		Role:	

3 Tell us about what your business does (e.g. services, customers, products)

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Please use additional paper as required

4 Personal Development 250 WORDS MAXIMUM

5 Future Personal Developments 250 WORDS MAXIMUM

6 Previous Experience 250 WORDS MAXIMUM

7 Outside Influences and Help 250 WORDS MAXIMUM

8 Future Development for the Business 250 WORDS MAXIMUM

9 Creative and Entrepreneurial Development 250 WORDS MAXIMUM

Signed

Date

(Business Owner)

Name

Business Name

Please return this signed form (closing date 1st April 2010) to:-

FSB Hertfordshire, PO Box 7426, Wicken, Milton Keynes MK19 6WN

Telephone: 01908 560376

e-mail: damian.cummins@fsb.org.uk

Terms and Conditions

- The competition is open to all businesses based in Hertfordshire
- For the purpose of these awards a small business is a sole trader or up to 50 employees
- It is not open to sponsors
- The comments made on your application form should be accurate to the best of your knowledge
- The Judges' panel will be made up of 3 representatives from each of the sponsors
- The Judges' decision is final
- You may be contacted by the FSB
- Entrants must be available for consultation with the judges should the need arise
- By entering the awards you agree to partake in publicity for the awards
- **Supporting marketing material is welcome**

Please note

Any financial information provided will be treated in the strictest confidence and will not be disclosed to anyone other than the panel of judges and its advisors.

If you are chosen as a finalist you will receive 3 Complementary tickets and will be required to attend the Grand Final on 13th MAY 2010.