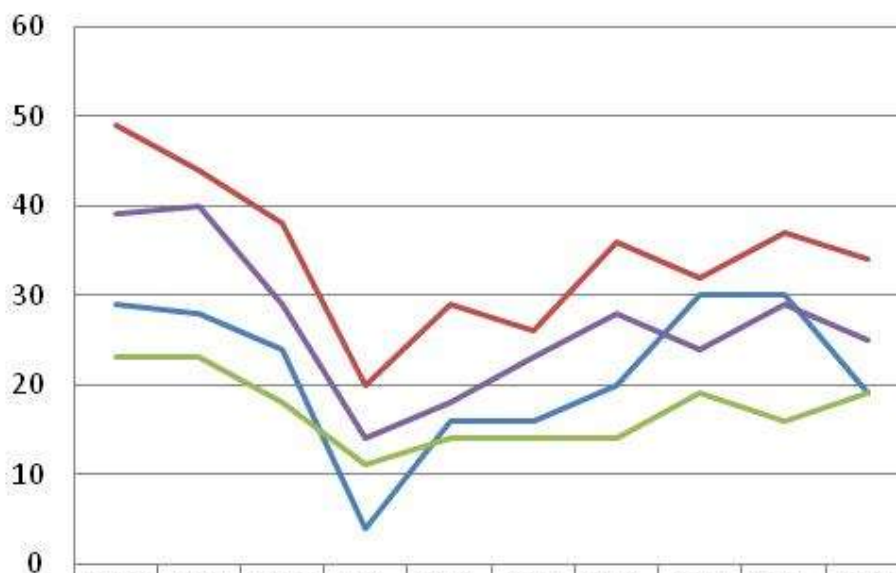




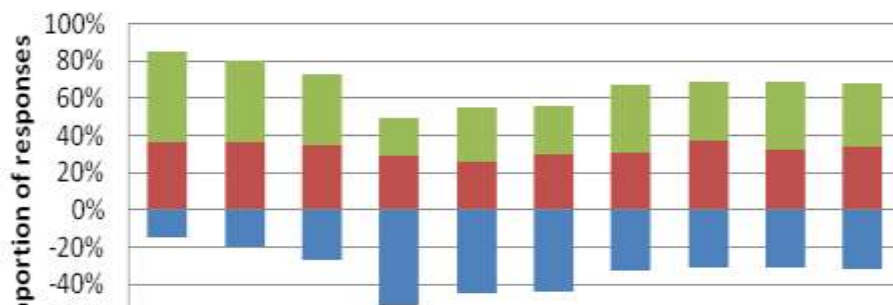
## FSB Kent Small Business Barometer

% recording improvements

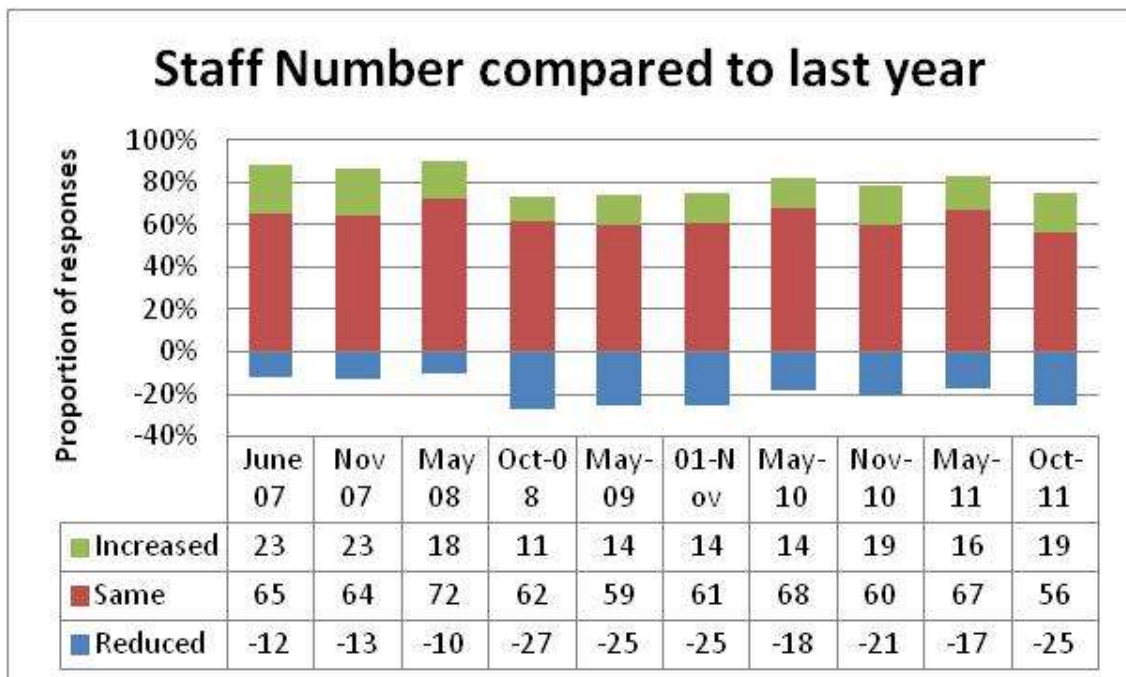
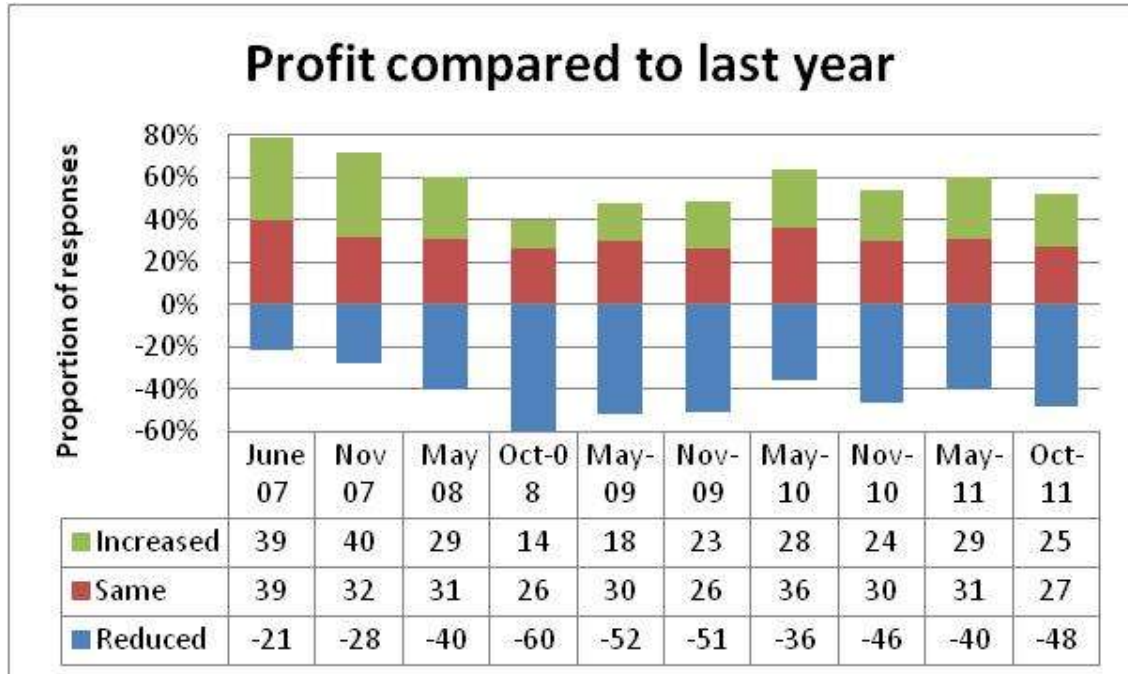


	June 07	Nov 07	May 08	Oct-08	May-09	Nov-09	May-10	Nov-10	May-11	Oct-11
Prospects	29	28	24	4	16	16	20	30	30	19
Sales	49	44	38	20	29	26	36	32	37	34
Staff	23	23	18	11	14	14	14	19	16	19
Profits	39	40	29	14	18	23	28	24	29	25

## Sales compared to last year



	June 07	Nov 07	May 08	Oct-08	May-09	Nov-09	May-10	Nov-10	May-11	Oct-11
Better	49	44	38	20	29	26	36	32	37	34
Same	36	36	35	29	26	30	31	37	32	34
Worse	-15	-20	-27	-51	-45	-44	-33	-31	-31	-32



**Federation of Small Businesses  
Kent Small Business Barometer  
October 2011**

